## **ANNUAL REPORT 2006**

(Based on Decision 7/372/15.02.2006 of the B.o.D. of the Hellenic Capital Market Commission)



Kilkis, April 2007

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### REPORT OF BOARD OF DIRECTORS

Ladies and Gentlemen Shareholders,

With this management report, we present a total analysis of the financial statements, as these have been prepared, according to I.F.R.S. and have been published, as defined in Article v. 2190/1920.

## INFORMATION ABOUT THE GROUP

## **General Information**

Parent Company «KLEEMANN HELLAS MECHANICAL CONSTRUCTIONS SOCIETE ANONYME INDUSTRIAL TRADING COMPANY S.A.» with distinctive title «KLEEMANN HELLAS S.A.» was legally established in June 1983 (Government Paper 2308/27.7.1983) and its S.A. registration number is 10920/06/B/86/40. Its operating duration has been defined until 31.12.2027.

Head offices of the Parent Company are located in the Industrial area of Stavrochori, Kilkis.

## Group structure

Company	Head Offices	<b>Participation</b>
KLEEMANN HELLAS S.A.	Industr. area of Kilkis, Greece	Parent Company
KLEFER S.A.	Industr. area of Kilkis, Greece	50%
KLEEMANN ASANSOR S.A.	Istanbul, Turkey	70%
KLEEMANN LIFTOVI D.o.o	Belgrade, Serbia	60%
KLEEMANN LIFTOVI Ro SRL	Bucharest, Romania	70%

## **Description of Activity**

Main activity of both the Group and the Company is the manufacturing and trading of elevator systems, such as:

- Hydraulic elevating mechanisms (piston, power unit, Car frame)
- Electromechanical elevating mechanisms (machine, Car frame, counterweights)
- Cabins (Passenger, Cargo, Panoramic).
- Electronic controllers and electronic systems.
- Compact type elevators for elevating cargos.

The new products complete the range and cover all possible requirements of every construction:

- Hydraulic elevator without machine room (ARION Hydro MRL)
- Electromechanical elevator without machine room (APOLLO Traction MRL, ATLAS Traction MRL)
- Hydraulic elevator without machine room (MISTRAL Traction MRL)
- Hydraulic elevator maisonLift and
- Elevator for smaller cargos DUMBWAITER.
- Seismic elevator

The main components that the Group and the Company trade are:

- Automatic, semi-automatic and BUS type doors
- Electromechanical motors
- Guide rails
- Hydraulic oil
- Wires, Buffers, Ropes and other mechanical components.

The above components are designed for housing elevators and elevators in commercial buildings, for panoramic elevators in shopping centers and hotels and for freight elevators.

## **Complete Elevator Systems**

The necessity for immediate adjustment of the Group to the changes of the sector and the demands of the clients, led to the creation of a new entrepreneurial activity, which is the supply of "Complete elevator systems".

## Tangible Fixed Assets –Insurance Contracts – Guarantees and Pledge Insurances of the Group

Main facilities of the Company are situated in the Industrial area of Stavrochori, Kilkis, in a privately owned plot.

The Company's Real Estate assets are as follows:

#### a) Land

- 1. Sites in the Industrial area of Kilkis, of 53.631,04 m<sup>2</sup> total surface.
- 2. Plots of 66.258,00 m<sup>2</sup> total surface, abutted on the border of the industrial area of Kilkis and the Land of the Company.
- 3. Plots of 11.893,44 m<sup>2</sup> total surface in Aspropyrgos, Attica, which comprise an indiscrete entity.

## b) Buildings in industrial area of Kilkis

- 1. Manufacturing and storage building, of 21.294 m<sup>2</sup> total coverage.
- 2. Manufacturing building (Controller-Electronics) and offices, opposite the main facilities of the Company, 2.054 m<sup>2</sup>.
- 3. Manufacturing and storage building (Cabin-Traction) close to the main group of buildings, of 9.330 m<sup>2</sup> total surface, together with an administration building, with a surface of 1.000 m<sup>2</sup>
- 4. Manufacturing and storage building, of  $66.258 \text{ m}^2$  total surface,  $15.511,19 \text{ m}^2$ , together with the administration building.
- 5. Also, a fully furnished home for security, of 52,82 m<sup>2</sup> total surface.

### c) Buildings in Athens

- 1. Semi underground warehouse 174 m², in Lesvou 13 street, in Galatsi, Athens, which is currently leased.
- 2. Ground floor store of 122,25 m², which is currently leased, in Nestoros 23 street and Akropoleos 52 street, in Nikaia, Piraeus.
- 3. Distribution center, of 3.572 m<sup>2</sup> total surface, in a privately owned plot, in Aspropyrgos, Attica, next to Attica Highway.

## d) Buildings in Kilkis

1. The (5/8) of a 81 m<sup>2</sup> apartment, in Kilkis, which remains unoccupied.

## e) The Company leases the following properties:

- 1. Warehouse in Egaleo, Attica, totally surfaced 1.262 m<sup>2</sup>, for the period 1.2.2006 31.1.2008.
- 2. Office showroom in Municipality of Athens, in Alkifronos 81 street, of 190 m² total surface, for the period 30.05.2003 30.05.2009
- 3. Office showroom in Municipality of Polichni, Thessaloniki, 600 m<sup>2</sup>.

## Real Estate Assets of KLEFER S.A. are as follows:

Facilities of the Company are situated in the Industrial area of Stavrochori, Kilkis, in a privately owned plot and they include:

### a) Land

Plots in the Industrial area of Stavrochori, Kilkis, of 19.561 m<sup>2</sup> total surface.

## b) Buildings in the Industrial area of Kilkis

Manufacturing and storage building, totally surfaced  $11.547~\text{m}^2$ ,  $1.736~\text{m}^2$  of which include administration buildings.

## Real Estate Assets of KLEEMANN LIFTOVI D.o.o are as follows:

#### a) Land

A plot in Simanovci of Pecinci Municipality, in Belgrade, Serbia in Golubinacka bb street, with a total surface of 10.000 m<sup>2</sup>.

## b) Buildings

Office and storage buildings, totally surfaced 1.028 m<sup>2</sup>, 288 m<sup>2</sup> of which include administration buildings.

**KLEEMANN ASANSOR S.A.** has no privately owned Real Estate (Land or Buildings), its facilities are located on a third parties' property,  $1.880 \text{ m}^2$ , which are used as warehouses and offices. For the lease of these facilities, the company pays  $\in$  72.274,14, on an annual basis.

**KLEEMANN LIFT Ro SRL** has no privately owned Real Estate (Land or Buildings), its facilities are located on a property, provided by the other partner, which are used temporarily as an office.

## **Machinery equipment**

Companies of the Group are equipped with machinery of latest technology, with high grade of automation and capability of high productivity.

## Means of transportation

The privately owned transportation fleet of the Group, consists of nineteen trucks for transportation of cargo, of various capability (small – large), ten professional cars – vans, used at service operation, six buses, six private cars and six motorcycles for personnel transportation and twenty five internal transportation forklift trucks, automatically or manually operated.

## **Furniture & other equipment**

Furniture & other equipment include the equipment with all the necessary furniture, office devices and machines, computers and information systems, telecommunication systems equipment and all manufactured showroom exhibits located both in our facilities and third parties-customers' facilities.

## **Insurance Contracts – Guarantees**

Group Companies have contracted a range of Insurance contracts, such as contracts for fire protection, civil responsibility on products, profit loss, credits and civil responsibility on transferred freights.

It is mentioned that both the Group and the Company have not given any guarantees on third parties.

## Management of the Company – Internal auditing

Management's philosophy is: emphasis on the application of operational rules and the adoption of principles concerning management of the Company.

The Company is supported operationally by:

- Experienced and highly educated senior management
- Network of Managerial Information and Communication Systems
- Internal Audit Processes
- Employment Regulation

### KLEEMANN HELLAS S.A.

Apart from the above, the Company has also developed:

- Department of Internal Auditing
- Service of Company Statements
- Investor Relations Service

#### Personnel

The development of the average personnel number for the examined 3-year period 2004-2006 is presented in the following table

DEVELOPMENT OF GROUP PERSONNEL								
Expertise	2004	2005	2006					
Management – Technical personnel	254	277	289					
Labor workers	438	445	469					
TOTAL	692	722	758					

It is obvious that the employed personnel presents a constant increase, due to the huge development of the Group activities.

The Group executives are highly educated and qualified. More specifically, the Company insists on continuous training of its personnel, in order to successfully meet with the increasing market requirements. Moreover, the Management makes efforts and has managed to retain intact relations with its personnel, a fact that contributes to the harmonic operation of the Group.

## Investments of the period

The Group makes a lot of investments, in order to satisfy successfully all the constantly increasing requirements. In 2006, total investments summed up to 4,227 million Euros. These funds were invested in the enhancement and quality production of the products and they were aimed on the creation of building facilities, enhancement of computer systems and the purchase of mechanical and technical equipment, in general.

Both Group and the Company continue to invest in **research and development**.

## INFORMATION ABOUT THE LIFTS MARKET

## General Information About The Market

Group is activated in the industrial field that is referred to manufacturing and trading lift components. The demand of these products is related directly with the building activity, as well as the number and the type of buildings that are constructed.

Based on their business operation, companies of the field may be separated in four categories:

## **Companies producing components**

This category refers to a large number of small companies, which produce lift components.

### Companies of lift installation and maintenance

These Companies supply the building contractor with the elevator and they undertake its installation as well as its maintenance.

## **Commercial companies of lift components**

These companies are activated between companies that produce lift components and those that do the installation of the lift systems.

## Companies-Suppliers of complete lift systems

This is a developed kind of companies that trade components. They can supply the installation companies with a complete package of components.

## Competition

The market of hydraulic and mechanic elevators, in European level, is controlled by enterprises of two categories: a) Enterprises that produce components, where Kleemann Hellas belongs to, and b) Multinational enterprises which, except for the production of specific components, they take on the installation and maintenance of lift systems, offering completed services.

## Perspectives of the market

The European market seems to be growing rapidly over the last decades, mainly due to the intense building activation. More specifically, future group perspectives are forecasted to be very positive, for the following reasons:

- 1. The domestic building activity increased significantly during the last years and is still increasing because of the decrease of interest rates and the increase of investments in real estate.
- 2. The use of elevators has also expanded in small size buildings.
- 3. The growth of Eastern Europe and Balkan countries, which comprise a brand new and very hopeful market for the Group.
- 4. The improvement and the expansion of the range of the products.
- 5. The directive 95/16 by E.U., which inflicts the partial or total replacement of old elevators, due to safety regulations in E.U.
- 6. The ability of selling Complete Elevator Systems.

## Position of Parent Company in the branch

Currently, the Company is the largest Company in the sector of main elevator components industrial production in Greece, based on both volume of production and total turnover. Moreover, based on the volume of production, it belongs to the first three places of the corresponding branch in the European market. Competition of internal market mainly comes from importing Companies and small handicrafts that deal with the production of elevator components.

## **Comments and information on Financial Statements**

The comments and information on financial statements are deduced by the data of the financial statements of the years 2006 & 2005.

- a) Total Assets of the Group, for the year 2006, summed up to 105,84 mil. € compared to 93,06 mil. € in 2005, showing an increase of 13,7%, which resulted from the increase of 0,41 mil. € in non-current assets and the increase of 12,36 mil. € in current assets. Correspondingly, in 2006, total Assets of the Company summed up to 93,00 mil. €, compared to 82,35 mil € in 2005, showing an increase of 12,9%. This is due to the increase of 0,75 mil. € in non-current assets and the increase of 9,90 mil € in current assets.
- b) Capital and Liabilities were increased equally in total. The Group presented an increase of 8,78 mil €, in Equity Capital, a decrease of 2,36 mil. € in long-term liabilities and an increase of 6,36 mil. € in short-term liabilities. The corresponding alterations in the accounts of the Company were the increase of 6,32 mil €, in Equity Capital, the decrease of 1,37 mil. € in long-term liabilities and the increase of 5,70 mil. € in short-term liabilities.

The following numerical data for the balance sheet accounts for 2006 & 2005, provide a percentage briefing and present the alterations that have occurred during the fiscal year 2006.

<u>Assets</u>	Grou	<b>Group</b> Company		
	2006	2005	2006	2005
Tangible assets	6,3%	7,3%	9,9%	0,04 %
Inventories	13,9%	5,7%	9,3%	1,1 %
Receivables clients	22,2%	6,1%	22,6%	2,9 %
Participations in Subsidiaries	-	-	7,4%	-
Other long-term Receivables	-46,1%	194,8%	-69,8%	405,58%
Deferred tax Receivables	-47,6%	47,9%	-14,7%	148,8%
Cash and cash equivalents	-11,3%	-20,0%	-35,4%	-16,4%
<b>Capital and Liabilities</b>				
Suppliers	28,8%	74,4%	21,1%	33,4%
Loans	54,5%	-24,3%	62,4%	-26,9%
Deferred tax Liabilities	-38,8%	20,1%	-38,1%	21,1%
Equity Capital	14,3%	9,3%	11,0%	6,1%

We also submit the table with the percentage changes on **Financial results**.

		Group			Company		
Amounts in mil. Euros	2006	2005	%	2006	2005	<b>%</b>	
Sales	85.50	79.24	7,9	76.16	65.07	17,0	
Cost of sales	-54.78	-53.02	3,3	-51.95	-43.44	19,6	
Gross Profit	30.72	26.22	17,2	24.21	21.63	11,9	
Other operating income	0.65	0.69	-5,8	0.62	0.69	-11,0	
Administrative expenses	-3.89	-6.22	-37,4	-3.09	-2.65	16,5	
Research & development expenses	-1.04	-0.83	25,1	-1.02	-0,80	27,2	
Selling expenses	-11.00	-9.27	18,7	-9.60	-8.22	16,9	
Income from securities and participations	0.20	0.15	26,1	0.44	0.39	12,8	
Debit Interests and relevant expenses	-0.59	-0.95	-38,3	-0.47	-0.84	-43,9	
Net earnings (profit) before taxes	15.05	9.79	53,7	11.09	10.20	8,7	
Income taxes	-2.88	-3.04	-5.2	-1.61	-3.02	-47,0	
Profit after taxes	12.17	6.75	80,2	9.48	7.18	32,1	

We also present the following **ratios**, comparative in time, and some crucial statistics for the Group and the Company.

	Gre	oup	Com	pany
RATIOS	2006	2005	2006	2005
DEVELOPMENT				
Changes in Sales	7,9%	8,0%	17,0%	3,9%
Changes in Net Profit after Taxes	80,2%	-2,6%	8,7%	1,3%
Changes in Fixed Assets	8,5%	10,9%	12,3%	4,3%
Changes in total Equity	14,3%	9,3%	11,0%	6,1%
PROFITABILITY				
Earnings after Taxes (EAT)	12.166	6.752	9.484	7.180
Earnings before Taxes (EBT)	15.050	9.795	11.087	10.203
Earnings before Interest, Taxes, Depreciation and Amortizations (EBITDA)	16.886	12.087	12.230	11.706
Return on Equity Capital Ratio	21,4%	15,9%	17,5%	17,8%
Return on Total Capital Ratio	14,6%	11,4%	12,0%	12,9%
Return on Capital Employed Ratio	17,1%	13,5%	13,6%	15,1%

ACTIVITY	Í Í			
Receivables turnover Ratio (Clients+Notes+Checks) in days	186,7	174,7	188,4	194,0
Liabilities turnover Ratio (Suppliers+ Notes + Checks.) in days	65,7	46,5	56,5	50,3
Inventories turnover Ratio (in days)	117,5	110,4	106,0	120,5
Operating turnover average duration	304,1	285,1	294,4	314,6
Commercial turnover average duration	238,4	238,6	237,9	264,3
CAPITAL STRUCTURE				
Ratio of Equity Capital to Total Capital	0,7	0,7	0,7	0,7
Ratio of Owned Liabilities to Total Liabilities	2,0	1,9	2,2	2,3
Banking Loans to Equity capital	0,2	0,2	0,2	0,2
LIQUIDITY				
Total Liquidity	2,4	2,6	2,8	2,8
Short-term Liabilities to Net Profits	2,6	3,8	2,8	3,0
Short-term Liabilities to Equity Capital	0,5	0,4	0,4	0,4
INVESTING				
Earnings per Share (EPS)	1,0	0,6	0,8	0,6
Circulating Fund per Share (CFPS)	3,9	3,4	3,5	3,2
Book Value per Share (BVPS)	5,9	5,2	5,4	4,8
Share Price per Share (P/E)	11,3	9,8	13,4	8,9

## **Estimations for Financial Figures of the Group**

#### **Turnover**

Management estimates that consolidated turnover of the year 2007, will reach the level of 97,80 mil. €. For the estimation of sales, which will be increased by approximately 14,4%, the improvement and enlargement in the range of products provided, in combination with the increasing penetration in foreign markets, have been taken into consideration. Moreover, the Group is significantly favored by the E. U. 95/16 Guidance, which will inflict the replacement of old elevators, according to the latest safety rules.

According to our estimation, we believe that the optimistic figures of the current year, in combination with a) the integration of productive investments of the 3-year period 2006-2008, which will exceed 11 mil. Euros, b) the penetration into new foreign markets, c) the manufacture of new technologically advanced and innovative products, d) the restructuring of the Company organization, and eventually e) the evolution of wider entrepreneurial cooperations with other Companies of the sector internationally, will affect in an equally significant way the results of next year.

## **Gross Profit Margin**

Gross Profit margin for 2007 is estimated to be in the same levels, which is more than 30% on sales.

## **Earnings before Taxes**

Earnings before Taxes, for the year 2007, also taking the previously mentioned parameters into consideration, are expected to reach 15,90 mil. Euros and will mainly come from operating profitability. It has to be mentioned that the maintenance of high profitability is favored by timeless stabilization in the mixture of sales and operating expenses.

## Long term targets and perspectives

The maintenance and enforcement of the leading position of the Group, both in the Greek and European market, as well as its further expansion and the improvement in production and the services offered, are strategic targets of the management. The strategy to accomplish these targets is defined by the following factors:

- Cooperation agreements both in home country and overseas.
- Restructure of the Company organization and improvement of its information systems.

- Expansion of its international presence, aiming at taking advantage of opportunities that arise overseas.
- Improvement of personnel and cooperators' information systems.
- Fulfillment of its significant investing plan.
- Extensive program for investments in Research and Development.

The direct targets of Group's senior management include:

### **Evolution in home market**

The Group aims at the expansion of its home market through the increase of its market share.

## **Increase in Exports**

International sales of the Group, in 2006, represent 41% of total sales. Parent Company has developed a significant export activity, which represents 35% of its turnover, in 2006. Exports occur in many countries around the world. England, Germany, Belgium, Turkey, Cyprus, Serbia, Ireland, Australia, Russia, Hungary, Estonia, Bulgaria, Poland, Albania, France, Romania, Egypt, Lebanon, Arabian Emirates, Iran, Ukraine etc. are countries in which a large number of elevators of the Company exist and there is a continuous demand for orders. Indicative of the quality and the acceptance of Company products is the fact that the largest part of its exports is directed to England, Germany, Denmark and Belgium, which are the most highly developed European countries, with the strictest specifications in the quality of materials and services.

## Penetration in the market of upgrading of old elevator systems

Management of KLEEMANN HELLAS processes plans of replacing the mechanisms of existing old elevators, (currently, there are approximately 300.000 elevators, more than 30 years old, a significant part of which requires partial or total replacement), with corresponding hydraulic elevators, offering an improved and safe solution to the market. The proposed package aims to combine flawless operation, low levels of noise, credibility and passenger evacuation, when electricity stops (characteristics of hydraulic elevators), offering reasonable prices for replacement. This fact is expected to be positively accepted by the domestic market.

## **Investing policy**

Investing policy of the Group is determined by the entrepreneurial plan that has been prepared and the management of the group aims to fulfill. The planned productive investments of the 3-year period 2006-2008 are expected to surpass the amount of 11 mil. Euros. Investing policy of the Group concerns manufacturing of new industrial building facilities, acquisition of advanced technological machinery, acquisition of computer and information systems, installation of systems for saving energy, evolution of an innovative system for electronic sales, acquisition of up to date systems for inventories management and construction of a high trial tower which will help the evolution of high velocity elevating systems.

This investing policy aims at:

- 1. The increase of productive capability of group Companies.
- 2. The enlargement of produced products.
- 3. The enhancement in quality of products and services.
- 4. The better and faster response to the demands of the clients.
- 5. The improvement in the organization and computerization of the Company.

Distant target of the investing policy that the management of the Group has formed, is the establishment of the already leading position that the company maintains, in the international market of elevators, exploiting the business opportunities that our era offers.

# EXPLANATORY REPORT TO THE ORDINARY GENERAL SHAREHOLDERS' MEETING OF KLEEMANN HELLAS S.A. ACCORDING TO ARTICLE 11a N. 3371/2005

Article 30 of Law 3461/30-5-2006 refers to the adjustment of the existing legislation to the provisions of the 2004/25/EK regulation by European Board, the new Article 11<sup>α</sup> was added to Law N.3371/2005, stating that companies with shares that are listed in the stock exchange are obliged to submit explanatory report to the Ordinary General Shareholders' Meeting, including analytical information about specific issues. The current explanatory report of the General Meeting to the Ordinary General Shareholders' Meeting, contains analytical information related with the issues of the first paragraph of 11a Article of Law N. 3371/2005.

## a) Structure of Share Capital of KLEEMANN HELLAS S.A.

Share Capital of **KLEEMANN HELLAS S.A.** comes up to Three Million Nine Hundred Two Thousand Thirty Five Euros and Fifty Cents  $(3.902.035,50\mathbb{C})$ , divided by eleven million eight hundred twenty four thousand three hundred fifty (11.824.350) ordinary registered shares, with one voting right and nominal value of thirty three cents  $(0,33\mathbb{C})$  each. Shares of the Company are listed for negotiation in the Value Market of the Athens Stock Exchange.

Each Share of the Company includes all benefits and obligations defined by the Law and Article of Association of the Company, which does not include provisions, more restrictive than what the Law defines. The maintenance of a share title implies by right its owners' acceptance of the Article of Association of the Company and all the legal decisions of the General Shareholders' Meetings, even if they have not participated.

Article of Association of the Company does not include any special rights in favor of specific shareholders. All shares of the Company are liberally negotiable.

Shareholders' responsibility is restricted to the amount of the nominal value of the shares that they retain and they participate proportionally in the management and the profits of the Company, according to the provisions of the Law and the Article of Association . The benefits and obligations that arise from every share are followed on any total or particular shareholders' successor.

Shareholders can exercise their rights regarding the Management of the Company only through General Meetings.

Shareholders hold the right of preference on any future increase of Share Capital of the Company, depending on their participation in the existing share capital, as this is defined in Article 13, paragraph 5 of the Encoded Law 2190/1920.

Shareholders' borrowers and their total or particular successors, can neither cause, under any condition, any abduction or inactivation of any property or the Company logs, nor ask for its settlement and distribution and be involved in any way in its management or its administration.

Every shareholder, wherever he may live, concerning his relationship with the Company, is considered to be a permanent resident in its Head Offices and he is liable to Greek Legislation. Any difference between the Company and the shareholders or any other third party is subject to the exclusive responsibility of Greek Courts, while the Company is subject only to the Courts of its Head Offices.

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Common shares provide only one voting right. All co-owners of a share, should present a common representative for that share, literally, to the Company, in order to retain the voting right. This representative will stand for them in the General Meeting. Until the representative is appointed, the execution of their rights is postponed.

According to the Legislation and the Article of Association of the Company and based on Article 51 of the Law v. 2396/96, Shareholders that are willing to participate in General Meeting, are: a. All shareholders (owners of de-materialized shares) that have an administrator (Bank or A.S.E.) are obliged to engage their shares, through their administrator and submit the relevant guarantee of share commitment for participation in General Meeting, which is issued by Central Value Warrant, together with any possible documents of representation. b. All shareholders (owners of de-materialized shares) that do not have an administrator, but are enrolled in the special account of the ration, which is operated by Central Value Warrant, are obliged to engage their shares, with a relevant statement directly sent to the Central Value Warrant and submit the above guarantee to the same address, together with any possible documents of representation. c. All shareholders that have not de-materialized their shares are obliged to submit the depository titles to the Head Offices of the Company or to the Deposit and Loans Fund or to any recognized Greek Bank.

The supporting documents of all the above cases should be submitted to the Company at least five (5) working days before the defined assembly of the General Meeting. Shareholders that do not comply with the above, may participate in General Meeting, only with its permission.

Shareholders that represent 5% of the deposited Share Capital: a. They have the right to ask the Court of first instance of the Company Head Offices, for the appointment of one or more auditors, especially for the auditing of the Company, according to Articles 40, 40e of Law N.2190/1920 and b. They can request the convocation of Irregular Shareholders' General Meeting. The Board of Directors is obliged to convoke this Meeting in a time period of no more than thirty (30) days from the day that the application to the President of the B.o.D. was submitted. In this application, applicant shareholders are compelled to mention all the issues that the General Meeting will decide for.

Ten (10) days before the Ordinary General Meeting, every shareholder can ask for the annual Financial Statements and the relevant reports of the Board of Directors and the Auditors of the Company.

The dividend of each share is paid to the Shareholders of the Company, within two (2) months from the date of the Ordinary General Meeting, which approved the annual Financial Statements. The payment is held with the presentation of the Guarantee of Dividend Beneficiary of Anonymous Values in the Offices of the Company or wherever else defined. The method of deposit is announced in the Press.

Dividends that are not demanded for more than five years, are statute-barred in favor of State.

As far as the procedure of depositing the shares is concerned, the shareholders' participation to the General Shareholders' Meetings of the Company and the process of dividend payment, requires the application of everything that the Regulation for the Operation and Liquidation of Immaterial Titles System of the Central Value Warrant defines, as these are in force on any time.

## b) Restrictions to the transfer of the Company shares.

The transfer of the Company shares is held as the Law defines, there are no restrictions, impelled by the Article of Association.

## c) Significant direct or indirect participations as these are defined by P.D. 51/1992

The following shareholders hold significant direct or indirect participations, as these are defined by P.D. 51/1992, owning directly or indirectly more than 5% of the total number of Company shares:

SHAREHOLDERS WITH PERCENTAGE >=5%
ON 31/12/2006
WITH TOTAL SHARE CAPITAL
11 824 350

11.824.550									
A/A	NAME	NUMBER	PERCENTAGE%						
1	KOUKOUNTZOS K. NIKOLAOS	2.068.779	17,50						
2	KOUKOUNTZOS N. KONSTANTINOS	1.403.500	11,87						
3	KOUKOUNTZOS N. NIKOLAOS	1.265.200	10,70						
4	KOUKOUNTZOS K. MENELAOS	1.252.250	10,59						
5	KOUKOUNTZOU N. EKATERINI	1.096.970	9,28						
SUB T	TOTAL	7.086.699	59,94						
REMA	AINING INVESTORS	4.737.651	40,06						
TOTA	AL NUMBER OF SHARES	11.824.350	100,00						

## d) Shares that provide special auditing rights.

There are not any Company shares that offer special auditing rights to their owners.

## e) Restriction on voting right.

The Article of Association does not inflict any restrictions on the voting right that arises from shares of the Company.

## f) Agreements between Shareholders

The Company is not aware of the existence of any possible agreements between its shareholders, which imply restrictions in the transfer of its shares or the execution of the voting rights that arise from its shares.

## g) Rules about the appointment and replacement of Board of Directors members and about the Modification of the Article of Association .

The rules that the Article of Association of the Company define with respect to the appointment and replacement of Board of Directors members and about the modification of its provisions, are not different from the definitions of K.N.2190/1920.

## h) Authority of the Board of Directors for the issue of new shares or the purchase of owned shares

a) According to the provisions of Article 13 Par. 1 Elem. B of K.N. 2190/1920 and Article 6 of the Article of Association of the Company, after a relevant decision by General Meeting, which is subject to the publicity formalities of the 7b Article of K.N. 2190/1920, Board of Directors are entitled to increase the share capital of the Company, by issuing new shares, with a decision that requires the priority of at least two thirds (2/3) of total members. In this case, and according to Article 6 of the Article of Association, share capital can be increased up to five times more than its paid up capital or two times more than the approval of the relevant modification of Article 5 of the Article of Association.

### KLEEMANN HELLAS S.A.

b) According to the provisions of Paragraphs 5 through 13, Article 16 of K.N. 2190/1920, with a decision of their General Shareholders' Meeting, all listed in Athens Stock Exchange companies can acquire owned shares, up to 10% of their total shares, through Athens Stock Exchange, aiming at the support of their stock price, under special terms and processes as the above paragraphs define.

For the implementation of the relevant decisions taken by the General Meeting, before the commencement of any time period of transactions, with a relevant decision, Board of Directors of the Company defines the basic terms of the transaction and especially the highest number of owned shares that will be purchased, the highest and lowest price and the time period, at which the purchases of the shares will be held.

## i) Important agreements that come into force, are modified, or expire in the occasion of change of auditing, after public proposal.

There are no important agreements that come into force, are modified, or expire in the occasion of change of auditing, after public proposal.

## j) Agreements with the members of Board of Directors or the personnel of the Company.

There are not any special agreements between the Company and the members of its' Board of Directors or its personnel, which define the deposit of any compensation, especially on the occasion of resignation or dismissal, without reasonable cause for termination either of duty or of employment, because of public proposal.

## Kilkis, 19 March 2007

President of Board of Directors.

Nikolaos K. Koukountzos

## BALANCE SHEET

		GROUP		COMPANY		
	NOTE	2006	2005	2006	2005	
<u>ASSETS</u>						
Non-current Assets						
Tangible Assets	6	26.062.923,36	24.524.034,77	21.092.337,19	19.198.659,36	
Intangible Assets	7	168.878,62	109.846,29	148.584,39	52.981,78	
Participations in Subsidiaries	9	-	-	1.962.390,50	1.826.448,47	
Other long-term receivables	12	564.471,76	1.046.338,20	542.706,76	1.794.334,02	
Deferred tax receivables	10	773.008,17	1.475.802,06	700.881,17	821.417,49	
		27.569.281,91	27.156.021,32	24.446.900,01	23.693.841,12	
Current Assets						
Inventories	11	18.772.071,69	16.483.906,20	15.765.881,59	14.423.408,35	
Receivable clients	13	53.318.088,78	43.620.085,92	48.639.006,98	39.661.418,06	
Other receivables	14	1.564.737,05	544.833,05	1.229.674,51	297.078,54	
Investments	8	806.034,96	964.933,88	781.710,96	960.577,88	
Cash and cash equivalents	15	3.807.043,40	4.292.926,56	2.140.975,59	3.314.675,03	
		78.267.975,88	65.906.685,61	68.557.249,63	58.657.157,86	
Total Assets		105.837.257,79	93.062.706,93	93.004.149,64	82.350.998,98	
EQUITY CAPITAL						
Equity Capital granted to shareholders						
Share Capital	16	3.902.035,50	3.902.035,50	3.902.035,50	3.902.035,50	
Reserve above par value	16	26.173.118,12	26.173.118,12	26.173.118,12	26.173.118,12	
Other Reserves	16	20.484.826,46	18.411.680,79	19.559.907,87	17.735.759,82	
Profit carried forward		15.493.250,85	9.369.954,91	13.895.210,66	9.399.318,30	
Exchange Rate differences from consolidation of foreign Subsidiaries		-2.104,58	99.835,83	-	-	
Total		66.051.126,35	57.956.625,15	63.530.272,15	57.210.231,74	
Minority Rights		4.179.092,97	3.497.484,47	-	-	
Total Equity Capital		70.230.219,32	61.454.109,62	63.530.272,15	57.210.231,74	
Long-term Liabilities						
Liabilities from employees' termination benefits	19	1.225.113,00	1.086.921,01	1.125.607,00	920.357,00	
Provisions		-	663.711,52	-	663.711,52	
Other long-term liabilities	22	780.605,28	1.685.493,38	49.236,20	134.887,88	
Deferred tax liabilities	10	1.461.065,44	2.389.029,44	1.337.110,37	2.160.315,45	
		3.466.783,72	5.825.155,35	2.511.953,57	3.879.271,85	
Short-term liabilities						
Suppliers	20	12.544.867,27	9.739.772,38	9.533.627,24	7.871.098,65	
Current tax liabilities		1.342.504,62	3.138.167,79	809.039,56	2.838.121,45	
Other liabilities	21	1.425.294,90	2.014.081,78	1.163.169,62	1.032.478,74	
Loans	17	16.827.587,96	10.891.420,01	15.456.087,50	9.519.796,55	
		32.140.254,75	25.783.441,96	26.961.923,92	21.261.495,39	
Total liabilities		35.607.038,47	31.608.597,31	29.473.877,49	25.140.767,24	
TOTAL EQUITY CAPITAL AND LIABILITIES		105.837.257,79	93.062.706,93	93.004.149,64	82.350.998,98	

The notes that are included in pages 20 to 63 are integral part of these Financial Statements.

## KLEEMANN HELLAS S.A.

## INCOME STATEMENT

		GROUP		COMI	PANY
	NOTE	1 Jan. 06 - 31 Dec. 06	1 Jan. 05 - 31 Dec. 05	1 Jan. 06 - 31 Dec. 06	1 Jan. 05 - 31 Dec. 05
Sales	<b>23</b>	85.500.571,18	79.244.900,68	76.164.744,89	65.074.520,71
Cost of sales	25	-54.778.384,31	-53.028.990,90	-51.955.433,67	-43.444.931,69
Gross Profit		30.722.186,87	26.215.909,78	24.209.311,22	21.629.589,02
Other income / (expenses) (net)	24	651.063,89	693.745,25	618.670,99	694.891,95
Selling Expenses	25	-11.000.878,28	-9.266.852,51	-9.601.275,94	-8.215.343,54
Administration Expenses	25	-3.894.996,29	-6.223.005,66	-3.085.170,68	-2.648.063,57
Research and Development Expenses	25	-1.037.267,15	-829.127,39	-1.019.504,67	-801.690,64
Operating Income		15.440.109,04	10.590.669,47	11.122.030,92	10.659.383,22
Financial income / (expenses) (net)	<b>27</b>	-588.106,25	-953.232,36	-472.067,91	-841.896,89
Income from dividends		-	7.664,00	238.518,66	236.127,38
Profit / (loss) from sale of securities		198.111,54	149.802,20	198.111,54	149.802,20
Profit before Taxes		15.050.114,33	9.794.903,31	11.086.593,21	10.203.415,91
Income Tax	28	-2.883.966,08	-3.042.541,98	-1.602.965,30	-3.023.063,19
Net profit of the period from continued operations		12.166.148,25	6.752.361,33	9.483.627,91	7.180.352,72
Attributable to					
Shareholders of parent company		11.255.588,85	6.536.821,40	9.483.627,91	7.180.352,72
Minority Rights		910.559,40	215.539,93		<del>-</del>
		12.166.148,25	6.752.361,33	9.483.627,91	7.180.352,72
Earnings per share attributed to the shareholders of the parent company for the year (expressed in Euros per share) - Basic	31	0,95	0,55	0,80	0,61
(and an entry bet plant) bable		0,75	0,55	3,00	0,01

The notes that are included in pages 20 to 63 are integral part of these Financial Statements.

## STATEMENT OF CHANGES IN EQUITY

					GROUP	)			
	Share capital	Reserve Above par value	Regular	Reserves & readjustment differences	Exchange rate	Profit carried	Total	Minority rights	Total Equity Capital
Polones 1 January 2005	3.902.035,50	26.173.118,12	1.296.195,63	14.411.060,97	17.182,27	8.186.414,05	53.986.006,54	2.250.374,97	56.236.381,51
Balance 1 January 2005 Amounts directly registered in Equity Capital Profit of the year Tax Auditing differences Dividends 2005 Regular Reserve Reserves Exchange rate differences from Subsidiaries	3.902.035,30	20.173.118,12	120.049,20	-388.216,51 2.972.591,50	82.653,56	1.108.315,41 6.536.821,40 -3.145.673,52 -120.049,20 -3.202.272,41 6.399,18	1.108.315,41 6.536.821,40 -388.216,51 -3.145.673,52 - -229.680,91 89.052,74	498.499,41 215.539,93 229.680,91 39.389.25	1.606.814,82 6.752.361,33 -388.216,51 -3.145.673,52
Issue of Share Capital	2 002 025 50	26 172 119 12	1 417 244 92	16 005 425 06	00 925 92	0.260.054.01		264.000,00	264.000,00
Balance 31 December 2005	3.902.035,50	26.173.118,12	1.416.244,83	16.995.435,96	99.835,83	9.369.954,91	57.956.625,15	3.497.484,47	61.454.109,62
Balance 1 January 2006	3.902.035,50	26.173.118,12	1.416.244,83	16.995.435,96	99.835,83	9.369.954,91	57.956.625,15	3.497.484,47	61.454.109,62
Amounts directly registered in Equity Capital Profit of the year Dividends Rewards of B.oD. members Regular Reserve Tax-free Reserves Other Reserves Exchange rate differences from Subsidiaries			36.229,19	636.916,48 1.400.000,00	-101.940,41	494.678,74 11.255.588,85 -3.137.439,50 -207.500,00 -62.863,17 -846.089,98 -1.400.000,00 26.921,00	494.678,74 11.255.588,85 -3.137.439,50 -207.500,00 -26.633,98 -209.173,5075.019,41	-494.678,74 910.559,40 26.633,98 209.173,50 -40.079,64	-12.166.148,25 -3.137.439,50 -207.500,00 - - - - -115.099,05
Issue of Share Capital							<u>-</u>	70.000,00	70.000,00
Balance 31 December 2006	3.902.035,50	26.173.118,12	1.452.474,02	19.032.352,44	-2.104,58	15.493.250,85	66.051.126,35	4.179.092,97	70.230.219,32

The notes that are included in pages 20 to 63 are integral part of these Financial Statements.

## KLEEMANN HELLAS S.A.

## STATEMENT OF CHANGES IN EQUITY

				COMPANY			
	Share capital	Reserve Above par value	Regular reserve	Reserves	Readjustment differences	Profit carried forward	Total Equity Capital
Balance 1 January 2005	3.902.035,50	26.173.118,12	1.269.706,17	13.322.770,51	700.436,35	8.562.407,53	53.930.474,18
Adjustments						-596.078,15	-596.078,15
Profit of the year						7.180.352,72	7.180.352,72
Tax Auditing differences				-388.216,51			-388.216,51
Dividends 2005						-2.916.300,50	-2.916.300,50
Regular Reserve			60.293,30			-60.293,30	-
Reserves				2.770.770,00		-2.770.770,00	
Balance 31 December 2005	3.902.035,50	26.173.118,12	1.329.999,47	15.705.324,00	700.436,35	9.399.318,30	57.210.231,74
Balance 1 January 2006	3.902.035,50	26.173.118,12	1.329.999,47	15.705.324,00	700.436,35	9.399.318,30	57.210.231,74
Profit of the year						9.483.627,91	9.483.627,91
Dividends						-2.956.087,50	-2.956.087,50
Rewards of B.o.D. members						-207.500,00	-207.500,00
Tax-free Reserve for Investment purposes				424.148,05		-424.148,05	_
Other Reserves				1.400.000,00		-1.400.000,00	
Balance 31 December 2006	3.902.035,50	26.173.118,12	1.329.999,47	17.529.472,05	700.436,35	13.895.210,66	63.530.272,15

The notes that are included in pages 20 to 63 are integral part of these Financial Statements.

## CASH FLOW STATEMENT

		GR	OUP	COM	PANY
	NOTE	1 Jan. 06 - 31 Dec. 06	1 Jan. 05 - 31 Dec. 05	1 Jan. 06 - 31 Dec. 06	1 Jan. 05 - 31 Dec. 05
Cash Flows from operating activities					
Cash generated from operations	29	5.166.481,49	10.456.138,09	3.308.130,30	9.120.555,91
Interests paid		-585.608,36	-452.669,66	-512.180,25	-398.071,30
Income tax paid		-4.836.925,72	-2.679.497,39	-4.323.062,18	-2.139.861,81
Net Cash Flows from operating activities		-256.052,59	7.323.971,04	-1.527.112,13	6.582.622,80
Cash Flows from investing activities					
Sales (Purchases) of Tangible Fixed Assets		-3.090.430,43	-2.909.159,77	-2.897.817,02	-921.399,65
Sales (Purchases) of Intangible Fixed Assets		-126.852,87	-11.019,38	-126.373,38	-16.361,01
Sales (Purchases) of Shares of foreign Subsidiaries		-	4.209,13	-135.942,03	-159.673,90
Sales (Purchases) of Securities		357.009,46	21.892,00	376.978,46	-
Interests/ Dividends received		380.501,17	259.299,50	379.782,73	259.299,50
Net Cash Flows from investing activities		-2.479.772,67	-2.634.778,52	-2.403.371,24	-838.135,06
Cash Flows from financing activities					
Increase (Decrease) of Bank Loans		5.931.520,36	-3.497.280,06	5.936.290,95	-3.496.753,06
Increase (Decrease) of Share Capital		64.057,97	1.246.116,97	-	-
Sale (Purchase) of owned Shares		-	-	_	-
Dividends paid		-3.360.859,36	-3.305.285,93	-3.179.507,02	-2.899.931,93
Interests paid		-1.238,26			
Net Cash Flows from financing activities		2.633.480,71	-5.556.449,02	2.756.783,93	-6.396.684,99
Inflows/ Outflows from Companies that are not					
consolidated in the current period		-	-267.173,00	-	-
Influence from Exchange Rate differences		-176.235,71	60.539,36	-	-
Net increase / (decrease) in cash and cash equivalents		-278.580,26	-1.073.890,14	-1.173.699,44	-652.197,25
Cash and cash equivalents in the beginning of the year		4.085.623,66	5.366.816,70	3.314.675,03	3.966.872,28
Cash and cash equivalents in the end of the year		3.807.043,40	4.292.926,56	2.140.975,59	3.314.675,03
				-	

**Note:** The difference that appears between cash and cash equivalents of the Group, in the end of 2005 and cash and cash equivalents in the beginning of 2006, of € 207.302,90 total value, concerns cash and cash equivalents of Leistritz Gmbh Company, which are not consolidated in the current year.

The notes that are included in pages 20 to 63 are integral part of these Financial Statements.

## 1. The Group's Incorporation and Business:

'KLEEMANN HELLAS S.A. («The Company») was incorporated in 1983 and is registered in the Register of Societes Anonymes under No. 10920/06/B/86/40.

The Company duration is set to 50 years from the date of publication of its Articles of Association, i.e. up to 2027. It has been listed on the Athens Stock Exchange since April 1999. Total number of shares in circulation, in 31 December 2006, comes up to 11.824.350 and they are all common registered shares.

Main activity of KLEEMANN HELLAS S.A. is the manufacturing and trading of complete elevating systems. Company holds a leading position in the manufacturing and trading of complete elevating systems.

The Company's Head Offices and its communication address are located in Greece, in the Industrial Area of Stavrochori, Kilkis, Postal Code 61100. Web site address of the Company is www.kleemann.gr.

Financial Statements of the Company for the year that ended in 31 December 2006 include the Individual Financial Statements of KLEEMANN HELLAS and Consolidated Financial Statements of the Company and the Subsidiaries (together referred to as the «Group»). The names of subsidiaries included in consolidation are the following:

Name of Subsidiary	Activity	Head Offices	Participation Percentages
	-		31/12/2006
KLEFER S.A.	Company that manufactures and trades automatic elevator doors	Industrial area of Kilkis Greece	50%
KLEEMANN ASANSOR S.A.	Company that trades complete elevator systems	Istanbul Turkey	70%
KLEEMANN LIFTOVI D.O.O	Company that trades complete elevator systems	Belgrade Serbia	60%
KLEEMANN LIFT RO S.R.L.	Company that trades complete elevator systems	Bucharest Romania	70%

Group is activated in Greece, Turkey, Serbia and Romania. On 16 February 2006, Parent Company sold its 50% share to the corporate capital of "Leistritz Hydraulik GmbH" Company, that held until 31 December 2005. Therefore, the financial results of this Company are not included in the consolidated financial statements of the Group of 31 December 2006. "Kleemann Lift Ro S.R.L" subsidiary was incorporated on 23 November 2006. Parent Company holds a 70% share in its subsidiary, "Kleemann Lift Ro S.R.L". Financial results of this Company are included, for the first time, in the consolidated financial statements of the Group on 31 December 2006.

The Individual and Consolidated Financial Statements as of 31 December 2006 attached were approved for publication by the Company's Board of Directors on 19 March, 2007 while they stand for approval by the Annual General Shareholders' Meeting.

## 2. Financial Statements' basis of preparation

## (a) Note of Compliance

The Financial Statements have been drawn up in accordance with the International Financial Reporting Standards (I.F.R.S.) as they have been adopted by the European Union.

### (b) Basis of Valuation

The Financial Statements were drawn up on the basis of the historical cost principle with the exception of Land and Securities that are recorded at their fair value. The Financial Statements are presented in Euros, unless otherwise stated.

## (c) Operating Exchange Rate and Presentation

The financial statements are expressed in Euros ( $\in$ ), which constitutes the company's operating currency. All the financial figures are presented in Euros ( $\in$ ).

## (d) Application of Evaluations and Judgments

When drawing up financial statements in accordance with the I.F.R.S. it is necessary for the management to resort to evaluations and judgments that affect the application of accounting policies, as well as the recorded figures regarding assets, liabilities, income and expenses. Actual results may differ from those calculations.

The evaluations and the relative assumptions are revised on a continuous basis. These revisions are recognized in the period in which they were made and in future periods if there are any. In the areas where there is uncertainty regarding the evaluations and the decisive judgments concerning the application of accounting policies, with significant impact on the figures recorded in the financial statements, special information is given in the following notes:

- Fixed Assets (Note 6)
- Intangible Assets (Note 7)
- Inventories (Note 11)
- Trade and other receivables (Note 13)

The accounting policies that are presented below have been consistently applied in all the periods that are presented in these Financial Statements and have been consistently applied by all of the Group's companies.

Some comparative figures have been reclassified, so as to be easily compared with the corresponding figures of the previous year.

In the consolidated figures of the Balance Sheet, for the year 2005, there has been reclassification of specific funds. Under Assets, the amount of Euros 1.075.297,54 (Clients' prepayments) has been transferred from Other Liabilities to Receivables Clients. The amount of Euros 1.405.045,79 (Income tax Prepayments) has been transferred from Other Receivables to current Tax Liabilities and the amount of Euros 286.784,29 (Suppliers' Prepayments) has been transferred from other Receivables to Suppliers. With respect to Capital and Liabilities, the remaining reclassifications are as follows: The amount of Euros 4.580.364, (checks payable, notes payable, other trade liabilities) has been transferred from Other Liabilities and placed under Suppliers, the amount of Euros 513.711,52 (Long-term Liability) has been transferred from current tax Liabilities to Provisions and the amount of Euros 74.071,71 (Long-term Notes payable) has been transferred from Other Liabilities to Other Long-term Liabilities.

In Company's Balance Sheet and more specifically in the Assets, there are reclassifications in the amount of Euros 882.620,56 (Clients' Prepayments) which was transferred from Other Liabilities to Receivables Clients, the amount of Euros 1.179.924,35 (Income taxes Prepayments) that was transferred from Other Receivables to Current Tax Liabilities and Euros 285.449,95 (Suppliers' Prepayments) which was transferred from Other Receivables to Suppliers. In the field of Equity Capital and Liabilities, there is a reclassification in the amount of Euros 1.612.225,46 (Checks payables, Long-term Notes) which was transferred from Other Liabilities to Suppliers, the amount of Euros 13.711,52 (long-term Liability) that was transferred from current tax liabilities to Provisions and the amount of Euros 74.071,71 (long-term Notes payable) which was transferred from Other Liabilities to long-term Liabilities.

In consolidated results, the account of other operating income is altered into other income / expenses (net), causing some reclassifications of funds and it is finally altered from 981.413,79 Euros to 725.919,54 Euros. This decrease is due to the transfers of Euros 71.755,70 (various irregular expenses) from Administration expenses to other income / expenses (net ), the amount of Euros 60.137,55 (financial revenues) from other income / expenses (net) to financing cost and eventually the amount of Euros 162.601 (debit exchange rate differences) from administration expenses to other income / expenses (net ) and the amount of Euros 39.000 (provision for doubtful receivables) from other income / expenses (net) to selling expenses.

In the results of Parent Company, the account of other operating income is altered into other income / expenses (net), causing some reclassifications of funds. Other income / expenses (net) is formed into Euros 694.891,95 from Euros 826.785,20. This decrease is due to the transfer of an amount of Euros 71.755,70 (various irregular expenses) from Administration expenses to other income / expenses (net) and an amount of Euros 60.137,55 (financial revenues) from other income / expenses (net) to financing cost.

In the consolidated Statement of Changes in Equity Capital for the year 2005 and more specifically in the column of Total Equity Capital, the existing amounts are presented together with minority rights, contrary to the released statement of last year, in which minority rights were presented separately and cumulatively. The reclassifications concern a) Amounts straightly registered in Equity Capital from Euros 479.634,90 into Euros 1.606.814,82, b)Profit of the Year from Euros 6.536.821,40 into Euros 6.364.144,82, c) Exchange rate differences from Subsidiaries from Euros 99.835,84 into Euros 128.441,99 and d) Issue of Share Capital of Subsidiary from Euros 0 into Euros 264.000,00. In total, Equity Capital and relevant accounts remain equal.

In consolidated Cash Flow Statement, reclassifications concern the above amounts for the following a) Increase in Provisions Euros 37.737,68, b) Decrease / (Increase) in Receivables: Euros (67.219,11) c) Increase / (Decrease) in Liabilities Euros (47.702,27) and d) Increase / (Decrease) in Banking Loans Euros 77.183,70.

In Company's Cash Flow Statement, the corresponding reclassifications refer to a) (Increase) / Decrease of Receivables: Euros (177.873,11) ,b) Increase / (Decrease) of Liabilities Euros 100.689,41 and c) Increase / (Decrease) of Banking Loans: Euros 77.183,70.

### 3. Basic Accounting Policies

## 3.1 Consolidation basis

## (a) Subsidiary Companies

Subsidiaries are the companies controlled by the parent company. Control is exercised when the parent company has the power to reach decisions, directly or indirectly, that concern the subsidiaries' principles of financial management with the purpose of benefiting from them. The existence of any potential voting rights which may be exercised at the drawing up of the financial statements is taken into account in order to ascertain whether the parent company controls the subsidiaries. The subsidiaries are consolidated in full (integrated consolidation) from the date control over them is acquired and cease to be consolidated from the date that such control ceases to exist.

The Company records investments in subsidiaries in the Individual Financial Statements at their acquisition cost less any possible impairment of their value.

## (b) Transactions Eliminated during Consolidation

Inter-group balances and transactions, as well as profits and losses which occurred from inter-group transactions are eliminated during the composition of the consolidated financial statements. Non-realized profits from transactions between the group and its affiliated companies are eliminated by the percentage of the Group's holding in the affiliated companies. Non-realized losses are eliminated accordingly, unless the transaction provides indications of impairment in the transferred asset.

## 3.2 Information by sector

A business sector is defined as a group of assets and operations providing goods and services which are subject to risks and returns different from those of other business sectors. A geographic sector is defined as a geographical area where goods and services subject to risks and returns different from other areas are provided.

## 3.3 Foreign Currency

## (a) Transactions in Foreign Currency

Transactions in foreign currency are converted into the operational currency based on the foreign currency's official rate that prevails on the date the transaction took place. Profits and losses from currency differences deriving after the clearing of such transactions during the fiscal year and after the conversion of currency items expressed in foreign currency at the parity rates prevailing on the date of the balance sheet are recorded in the Profit and Loss Statement.

## (b) Transactions with Foreign Companies

Conversion of the Group's companies' financial statements (none of which is in the currency of a hyper inflated economy), that are in a different operational currency than the group's presentation currency are converted as follows:

Assets and liabilities of activities that are carried out abroad, including the goodwill and readjustment of reasonable values that arise during consolidation, are converted to Euros based on the foreign currency's official rate that prevails on the date of the Balance Sheet.

Income and expenses are converted to Euros based on the foreign currency's average rate during the fiscal year, which reflects the foreign exchange parity that prevails on the date the relative transaction took place.

Foreign exchange differences arising from the conversion of the net investment in a foreign business and of the relative offsets are recognized in a different line in the Equity account.

## 3.4 Tangible Fixed Assets

Tangible fixed assets are shown at acquisition cost less accumulated depreciation and any impairment of the value there of., except for Land which is evaluated in fair value. Acquisition cost includes all expenditures that are directly associated with the acquisition of the fixed asset.

Later expenditures are recorded as an increase in the accounting value of the tangible fixed assets or as a separate fixed asset only where there is a possibility that the future financial benefits shall flow into the group and their cost may be reliably accounted. Repairs and maintenance costs are recorded in the Profits and Loss Statement when they are carried out.

Land is not depreciated. Depreciation on other tangible fixed asset items is calculated by the straight line method during the estimated useful lives of these assets and of their sections thereof. Useful lives range is estimated as follows:

Buildings 20-50 years Mechanical equipment 6-20 years Automobiles 10-25 years Other equipment 5-20 years

The residual values and the useful life of tangible fixed assets are subject to review on every balance sheet date. if this is deemed necessary.

When the accounting values of tangible fixed assets exceed their estimated replacement cost the difference (impairment) is recorded as an expenses in the Profits and Loss Statement.

When tangible fixed assets are sold, the differences arising between the proceeds received and their accounting value is recorded as a profit or loss in the Profit and Loss Statement.

## 3.5. Intangible Fixed Assets

Intangible Fixed Assets concern software licenses.

Software licenses are evaluated at acquisition cost less accumulated depreciation, less any accumulated impairment. They are depreciated by the straight line method over their useful life, which is from 3 to 10 years.

Expenditure necessary for the development and maintenance of software is recognized as an expense in the Profit and Loss Statement for the year in which it occurs.

## 3.6. Impairment in value of assets

The book value of the Group's assets is checked for impairment when there are indications that their book value will not be recovered. In this case, the asset's recoverable amount is determined and if the book value thereof exceeds the estimated recoverable value, an impairment loss is recognized, which is recorded directly in the Profit and Loss Statement. The recoverable value is the greater amount between an asset's fair value, less the cost that is required for the sale thereof, and the value of the use thereof. In order to estimate the use value, the estimated future cash flows are discounted to the asset's present value with the use of a discount rate that reflects the market's current estimations for the cash's temporal value and for the risks that are associated with these assets. If an asset does not bring significant independent cash flows, the recoverable amount is determined for the cash flow production unit to which the asset belongs.

If an impairment loss is recognized, on each balance sheet date the Group examines if the conditions that led to the recognition thereof continue to exist. In this case, the asset's recoverable value is re-determined and the impairment loss is offset restoring the asset's book value to its recoverable amount to the extent that this does not exceed its book value (net of depreciation) that would have been determined if an impairment loss had not been recorded.

## 3.7 Investments

Investments are classified according to the purpose for which they were acquired. Management decides on the appropriate classification of the investment when the investment is acquired and reviews the classification at every presentation date.

## (a) Financial assets at a reasonable value through the Profit and Loss Statement

This category includes financial assets acquired for the purpose of being resold soon. Assets in this category are classified as Current Assets if they are held to be traded or if it is expected that they shall be sold within 12 months from the balance sheet date.

In this category, owned shares of both Group and Company are included.

## (b) Investments held till expiry

This category includes investments with fixed or pre-determined payments and a specific expiry date which the Group and the Company are intending as far as possible to hold onto until their expiry.

## (c) Financial assets available for sale

This category includes assets which are either designated for this category or cannot be classified in one of the above categories. They are included in non-Current Assets provided Management does not intent to liquidate them within 12 months form the balance sheet date

Purchases and sales of investments are recognized on the date of the transaction which is the date the Group and the Company commit themselves to buy or sell the item. Investments are initially recognized at their fair value plus transaction costs. Investments are eliminated when the rights to collect cash flows from the investments expire or are transferred and the Group has materially transferred all risks and benefits inherent in their ownership.

#### 3.8 Inventories

Inventories are evaluated at the lower, per item, price between the acquisition cost and net liquidation value. Acquisition cost is designated by the FIFO method. Net liquidation value is evaluated on the basis of current stock sale prices in the context of usual business after subtracting any cost of completion and sale where there is such a case. Eliminations are recognized in the Profit and Loss Statement of the year in which they occur.

### 3.9 Customers and Other Current Receivables

Customer account receivables are recorded at cost and are controlled on an annual basis for impairment. Impairment losses are recorded when there is an objective indication that the Group and the Company are not in a position to collect all the sums owed on the basis of contractual terms. The provision figure is recorded as an expense in the Profit and Loss Statement. Possible deletions of receivables from accounts receivables are effected through the provision that has been formed. Receivables that are deemed as doubtful are deleted

## 3.10 Cash and Cash Equivalents

Cash and cash equivalents include cash balance and short term bank deposits.

### 3.11 Loans

Loans are initially recorded at their fair value. Following their initial recording they are monitored at their outstanding balance.

Loans are classified as Current Liabilities unless the Group and the Company have the right to postpone final settlement of the liability for at least 12 months from the date of the balance sheet. In this case they are classified as Long-term Liabilities.

### 3.12 Income Tax

Income tax of the fiscal year is comprised of both current and deferred tax. Income tax is recorded in the Profit and Loss Statement unless it concerns amounts that are directly recorded in Equity, in which case it is recorded in Equity.

Current income tax is the expected payable tax against taxable income of the fiscal year, based on the instituted tax rates on the balance sheet date, as well as any readjustment to the payable tax of previous fiscal years.

Deferred income tax is calculated by the balance sheet method, based on the balance sheet, which derives from the provisional differences between the accounting value and the tax base of assets and liabilities. Deferred income tax is not accounted for if it derives from the initial recognition of an asset or liability item in a transaction, apart from a business merger, which when the transaction took place, affected neither the accounting nor the taxation profit or loss. Deferred tax is calculated using the tax rates which are expected to be in force in the period when the asset shall be liquidated or the liability settled. The usage of future tax rates is based on laws which have been passed at the date of drawing up the financial statements.

Deferred tax claims are recognized in the extent to which there shall be a future tax profit for the use of the provisional difference establishing the deferred tax claim. Deferred tax claims are reduced when the respective tax benefit is materialized.

Additional income taxes which emerge from the distribution of dividends are set in the same time with the obligatory payment of the relevant dividend.

## 3.13 Personnel Fringe Benefits

## (a) Liabilities arising from the provisions of the Law 2112/1920, according to IAS 19.

The liability recorded in financial statements with regard to established benefit plans is the present value of the accrued benefits, taking any adjustments for potential actuarial results (profits/losses) and the cost of previous service into consideration.

The sum of the liability is calculated annually by an actuarial project, which is executed by independent actuarial company, applying the projected unit credit method.

The present value is defined by discounting the estimated future cash flows with the rate of a high credibility-grading bond, which is issued in the same currency as the one of the benefit and its remaining duration approaches the duration of the relevant liability.

Accumulated actuarial profits / losses that arise from the deviation between estimations and experience and from the alteration in the actuarial assumptions applied, are depreciated in a period equal to the employees' average remaining working life, to the extent that they do not exceed 10% of the higher between accrued liabilities and the fair value of the fixed assets of the plan.

The actuarial profit and loss arising for the adjustments based on historical data over or under 10% margin of the accumulated liability is recorded in the Profit and Loss Statement within the expected average insurance time of the plan's participants. The cost of previous service is recorded directly in the Profit and Loss Statement with the exception of the case where variations in the plan depend on the remaining time of service of employees. In this case the cost of previous service is recorded in the Profit and Loss Statement by the straight line method over the maturity period.

## (b) Defined Contribution Plan

The duties towards benefits in Defined Contribution Plan are registered as an expense in the profits and loss statement during their year of realization.

#### 3.14 State Subsidies

State subsidies are recognized at their fair value when it is expected with certainty that they shall be collected and the Group and the Company shall comply with all terms provided.

State subsidies regarding expenses, are deferred and recognized in the Profit and Loss Statement so as to correspond to the expenses they are designated to indemnify.

State subsidies related to the purchase of tangible fixed assets are included in Long-term Liabilities as deferred state subsidies and are transferred as gains to the Profit and Loss Statement by the straight line method over the expected useful life of the relative assets.

### 3.15 Provisions

Provisions are recognized when the Group has a present commitment (legal or justified) for which a cash outflow may arise for its settlement. Moreover, the amount of this commitment must be able to be determined with a significant degree of reliability. Provisions are re-examined on each balance sheet date and if it is deemed that no cash outflow shall arise for the commitment's settlement, a reverse entry must be made for these provisions. Provisions are used solely for the purposes for which they were initially formed. Provisions for future losses are not recognized. Contingent claims and liabilities are not recognized in the Financial Statements.

## 3.16 Recognition of Income

Income includes the fair value of sales of goods and services, net of Value Added Tax, discounts and returns. The Group's inter-company income is fully eliminated. Income is recognized as follows:

## (a) Sale of goods

The sale of goods is recognized when the significant risks and property benefits have been transferred to the buyer, the collection of the amount to be received is deemed reasonably ensured, the relevant expenses and possible returns of goods can be reliably evaluated and there is no continuing involvement in the management of goods.

## (b) Services

Income from services is recognized in the period in which these services are rendered, on the basis of the completion stage of the service provided with relation to services provided overall.

### (c) Interest income

Interest income is recognized when interest is rendered accrued (based on the actual interest rate method).

#### (d) Income from dividends

Dividends are accounted as income upon the approval of their distribution by the General Shareholders' Meeting

### 3.17 Financial income-expenses (net)

Net financial expenditures are comprised of debit interest on loans as well as foreign exchange profits/losses that arise from the companies' lending. In addition, they also include income from accrued credit interest from invested cash.

#### 3.18 Leases

Leases where the material risks and benefits of ownership are preserved by the leaser are classified as operational leases. Payments for operational leases are recognized in the Profit and Loss Statement on a fixed basis throughout the life of the lease.

#### 3.19 Dividends

Dividends that are distributed to the parent Company's shareholders are recognized as a Liability in the Financial Statements when the distribution is approved by the General Shareholders' Meeting.

## 3.20 Earnings per share

The basic earnings per share are estimated by dividing the earnings or losses, which correspond to the common shares holders, with the weighted average number of common shares that stand over during the period.

## 3.21 Report per Sector

A business sector is defined as a part of the Group that is active either in the production of relevant goods or services (activity sector) or in the provision goods or services in a specific financial environment (geographical sector) which are subject to risks and returns different from those of other business sectors. The basic Group financial reporting as per sector is based on activities.

#### 3.22 Financial Risk Sector

The Group and the Company are exposed to financial risk, such as market risks (fluctuations in exchange rates, interest rates, and market prices), credit risk and liquidation risk. The general risk management program of the Group and the Company focus on the unpredictability of the financial markets and attempts to minimize their possible negative influence on the financial performance of the Group and the Company.

The risk management is processed centrally by a qualified service of the Group KLEEMANN, which operates under specific orders that have been approved by the Operational Regulation. The Board of directors offers instructions and guidance, for the general management of risk, as well as special instructions for the management of specific risks such as exchange rate risk, interest rate risk and credit risk.

### (a) Market Risk

The Group and the Company are mainly active in Europe and thus the largest part of its transactions takes place in Euros (€). However, they are exposed to restricted exchange rate risk, which principally arises from US Dollars. This risk mainly comes from future transactions, receivables and liabilities in foreign currency.

## (b) Credit Risk

The Group and the Company have established and implemented credit control procedures which aim in minimizing any bad debt and the immediate cover of demands through securities. No client surpasses 5% of turnover and thus the trade risk is spread-out over a large number of clients. Wholesales are made to clients with an evaluated credit history. The Company sets credit limits per client and certain sales and collection terms are applied. Where this is possible, real or other securities are asked for.

## (c) Liquidity Risk

Liquidity risk is held at low levels through the availability of adequate cash and credit lines in the associate banks.

## (d) Interest Rates Fluctuation Risk

The loans of the Group and the Company are connected with floating rates which according to market conditions can either remain floating or be converted into fixed rates.

## 3.23 New Standards and Interpretations Which Have Not Yet Been Adopted

The new standards, standards' amendments and interpretations which are not in effect by 31 December 2006, and have not been implemented in the preparation of the financial statements are as follows:

• IFRS 7 Financial Instruments: Disclosures and adjustment in IAS 1 Presentation of Financial Statements:

Capital Disclosures require thorough disclosures regarding the significance of financial instruments in the financial position and the performance of an entity, as well as the qualitative and quantitative information on the nature and extent of the risks. I.F.R.S. 7 and the amended IAS 1, which will be compulsory for the Group's financial statements of 2007, will require extensive additional disclosure regarding the financial instruments and the share capital of the Group.

• IFRS 8 Operational Activity Sectors:

IFRS 8 replaces IAS 14 and specifies how an entity must present information regarding the operating sectors in the Financial Statements and following the revision of IAS 34 Interim Financial Presentation, requires an entity to present selectively information relevant to its operating sectors in the Interim Financial Statements. Furthermore it sets the requirements of relevant disclosures for the products and services, the geographical area and the significant clients.

IFRS 8 is compulsory for the Group's financial statements of 2009.

- IFRIC 7: Applying the Restatement Approach under IAS 29 Financial Reporting in Hyperinflationary Economies, refers to IAS 29, when an economy becomes hyper-inflated for the first time and specifically the accounting for deferred taxes. IFRIC 7, which will become compulsory for the Group's financial statements in 2007, is not expected to have an effect on the consolidated financial statements.
- IFRIC 8 Scope of IFRS 2 Payments in Shares refers to the accounting for payment transactions in shares where some or all of the goods and services which were acquired cannot be specified. IFRIC 8 will be compulsory for the Group's financial statements of 2007 and is not expected to have a significant effect on the consolidated financial statements.
- IFRIC 9 Re-measurement of embedded derivatives requires the redefinition of whether an embedded derivative has to be separated from the basic contract, when there are modifications to the contract. IFRIC 9 which will be compulsory for the Group's financial statements of 2007 and is not expected to have a significant effect on the consolidated financial statements.
- IFRIC 10 *Interim Financial Statements and Impairment*, prohibits the reversal of impairments which were recognized in a previous intermediary period regarding goodwill, investment in holding titles or financial instrument evaluated at cost. IFRIC 10 will be compulsory for the Group's financial statements of 2007.
- IFRIC 11 IFRS 2 *Group and Treasury Share Transactions*, refers to the accounting treatment of specific, relevant transactions and whether these should be presented as transactions through a cash or share settlement, as is specified by IFRS 2. The application of IFRIC 11 concerns the fiscal year 2008.
- IFRIC 12 Services Concession Arrangements, refers to the concession of services between public and private entities and concerns fiscal year 2008.

## 4. Report per Sector

The reports per sector concern the business and geographical sectors of the Group.

The main business sectors of the Group are Manufacture, Trade and Other Revenues. Activities in Home country and Overseas are considered to be Geographical sectors of the Group.

## **Business activity sectors of the Group**

				_	Total				_	Total
_	Manufacture	Trade	Other	Consolidation Registrations	1 Jan - 31 December 06	Manufacture	Trade	Other	Consolidation Registrations	1 Jan - 31 December 05
Proceeds from Group										
Clients	61.246.531,53	31.925.020,72	3.842.434,15		97.013.986,40	55.923.468,17	30.531.562,38	3.593.307,86		90.048.338,41
Inter-company sales	-10.355.295,17	-670.542,18	-487.577,87	-11.513.415,22	-11.513.415,22	-9.080.070,37	-992.396,87	-730.970,49	-10.803.437,73	-10.803.437,73
<b>Total Sales</b>	50.891.236,36	31.254.478,54	3.354.856,28	-	85.500.571,18	46.843.397,80	29.539.165,51	2.862.337,37	-	79.244.900,68
Cost of Sales	-41.944.643,40	-22.689.322,91	-2.636.879,45		-67.270.845,77	-38.368.504,85	-21.764.981,31	-2.422.874,00		-62.556.360,16
Inter-company cost of Sales	11.235.860,37	727.561,91	529.039,18	12.492.461,46	12.492.461,46	8.007.560,69	875.178,04	644.630,53	9.527.369,26	9.527.369,26
Gross Profit	20.182.453,33	9.292.717,54	1.247.016,01	-	30.722.186,87	16.482.453,65	8.649.362,23	1.084.093,90	-	26.215.909,78
Other income / (expenses) (net)			702.547,41	-51.483,52	651.063,89			709.890,15	-16.144,90	693.745,25
Selling expenses	-7.103.838,59	-3.450.483,34	-446.556,35		-11.000.878,28	-6.093.187,64	-2.761.859,90	-427.949,86	16.144,90	-9.266.852,51
Administration expenses Research and			-3.940.537,78	45.541,49	-3.894.996,29			-6.223.005,66		-6.223.005,66
development expenses	-1.037.267,15				-1.037.267,15	-829.127,39				-829.127,39
Operating income	12.041.347,59	5.842.234,19	-2.437.530,71	-5.942,03	15.440.109,04	9.560.138,62	5.887.502,33	-4.856.971,48	-	10.590.669,47
Financial income / (expenses) (net)			-588.106,25		-588.106,25			-953.232,36		-953.232,36
Income from dividends			238.518,66	-238.518,66	-			236.127,38	-228.463,38	7.664,00
Profit / (loss) from sale of securities			198.111,54		198.111,54			149.802,20		149.802,20
<b>Profit before Taxes</b>	12.041.347,59	5.842.234,19	-2.589.006,76	-244.460,69	15.050.114,33	9.560.138,62	5.887.502,33	-5.424.274,26	-228.463,38	9.794.903,31
Income Tax			-2.883.966,08		-2.883.966,08			-3.536.379,25	493.837,27	-3.042.541,98
Profit after Taxes	12.041.347,59	5.842.234,19	-5.472.972,84	-244.460,69	12.166.148,25	9.560.138,62	5.887.502,33	-8.960.653,51	265.373,89	6.752.361,33

## **Business activity sectors of the Company**

			_	Total			_	Total
	Manufacture	Trade	Other	1 Jan - 31 December 06	Manufacture	Trade	Other	1 Jan - 31 December 05
Proceeds from Company Clients	51.423.312,20	21.501.240,29	3.240.192,40	76.164.744,89	43.486.140,50	18.469.482,96	3.118.897,25	65.074.520,71
Cost of Sales	-35.076.494,71	-14.663.131,84	-2.215.807,12	-51.955.433,67	-29.203.589,28	-12.158.055,87	-2.083.286,54	-43.444.931,69
Gross Profit Other income / (expenses)	16.346.817,49	6.838.108,45	1.024.385,28	24,209.311,22	14.282.551,22	6.311.427,09	1.035.610,71	21.629.589,02
(net)			618.670,99	618.670,99			694.891,95	694.891,95
Selling expenses	-6.482.387,76	-2.710.431,73	-408.456,45	-9.601.275,94	-5.489.914,94	-2.331.682,91	-393.745,69	-8.215.343,54
Administration expenses Research and development			-3.085.170,68	-3.085.170,68			-2.648.063,57	-2.648.063,57
expenses	-1.019.504,67			-1.019.504,67	-801.690,64			-801.690,64
Operating income Financial income / (expenses)	8.844.925,06	4.127.676,72	-1.850.570,86	11.122.030,92	7.990.945,64	3.979.744,18	-1.311.306,61	10.659.383,22
(net)			-472.067,91	-472.067,91			-841.896,89	-841.896,89
Income from dividends			238.518,66	238.518,66			236.127,38	236.127,38
Profit / (loss) from sale of securities			198.111,54	198.111,54			149.802,20	149.802,20
Profit before Taxes	8.844.925,06	4.127.676,72	-1.886.008,57	11.086.593,21	7.990.945,64	3.979.744,18	-1.767.273,92	10.203.415,91
Income Tax			-1.602.965,30	-1.602.965,30			-3.023.063,19	-3.023.063,19
Profit after Taxes	8.844.925,06	4.127.676,72	-3.488.973,87	9.483.627,91	7.990.945,64	3.979.744,18	-4.790.337,11	7.180.352,72

## Geographical activity sectors of the Group

				<u>-</u>	Total				_	Total
	Home country	Overseas	Other	Consolidation Registrations	1 Jan - 31 December 06	Home country	Overseas	Other	Consolidation Registrations	1 Jan - 31 December 05
Proceeds from Group					_					_
Clients	55.672.066,77	41.341.919,63			97.013.986,40	49.853.322,86	40.195.015,55			90.048.338,41
Inter-company sales	-5.634.765,35	-5.878.649,87		-11.513.415,22	-11.513.415,22	-4.375.205,88	-6.428.231,85		-10.803.437,73	-10.803.437,73
<b>Total Sales</b>	50.037.301,42	35.463.269,76	-	-	85.500.571,18	45.478.116,98	33.766.783,70	-	-	79.244.900,68
Cost of Sales	-38.072.966,90	-29.197.878,87			-67.270.845,77	-33.490.544,27	-29.065.815,89			-62.556.360,16
Inter-company cost of Sales	6.113.919,08	6.378.542,38		12.492.461,46	12.492.461,46	3.858.420,17	5.668.949,09		9.527.369,26	9.527.369,26
Gross Profit Other income /	18.078.253,60	12.643.933,27	-	-	30.722.186,87	15.845.992,88	10.369.916,90	-	-	26.215.909,78
(expenses) (net)			702.547,41	-51.483,52	651.063,89			709.890,15	-16.144,90	693.745,25
Selling expenses	-6.662.963,19	-4.337.915,09			-11.000.878,28	-6.060.537,70	-3.222.459,71		16.144,90	-9.266.852,51
Administration expenses			-3.940.537,78	45.541,49	-3.894.996,29			-6.223.005,66		-6.223.005,66
Research and development expenses	-679.072,82	-358.194,33			-1.037.267,15	-576.768,51	-252.358,88			-829.127,39
Operating income Financial income /	10.736.217,59	7.947.823,85	-3.237.990,37	-5.942,03	15.440.109,04	9.208.686,67	6.895.098,31	-5.513.115,51	-	10.590.669,47
(expenses) (net)			-588.106,25		-588.106,25			-953.232,36		-953.232,36
Income from dividends			238.518,66	-238.518,66	-			236.127,38	-228.463,38	7.664,00
Profit / (loss) from sale of securities			198.111,54		198.111,54			149.802,20		149.802,20
<b>Profit before Taxes</b>	10.736.217,59	7.947.823,85	-3.389.466,42	-244.460,69	15.050.114,33	9.208.686,67	6.895.098,31	-6.080.418,29	-228.463,38	9.794.903,31
Income Tax			-2.883.966,08		-2.883.966,08			-3.536.379,25	493.837,27	-3.042.541,98
Profit after Taxes	10.736.217,59	7.947.823,85	-6.273.432,50	-748.360,62	12.166.148,25	9.208.686,67	6.895.098,31	-9.616.797,54	265.373,89	6.752.361,33

## Geographical activity sectors of the Company

			_	Total			_	Total
_	Home country	Overseas	Other	1 Jan - 31 December 06	Home country	Overseas	Other	1 Jan - 31 December 05
Proceeds from Company Clients	50.018.514,51	26.146.230,38		76.164.744,89	45.546.463,16	19.528.057,55		65.074.520,71
Cost of Sales	-34.120.144,89	-17.835.288,78		-51.955.433,67	-30.407.654,64	-13.037.277,05		-43.444.931,69
Gross Profit	15.898.369,62	8.310.941,60	-	24.209.311,22	15.138.808,52	6.490.780,50	-	21.629.589,02
Other income / (expenses) (net)			618.670,99	618.670,99			694.891,95	694.891,95
Selling expenses	-6.305.299,92	-3.295.976,02		-9.601.275,94	-5.750.020,71	-2.465.322,83		-8.215.343,54
Administration expenses			-3.085.170,68	-3.085.170,68			-2.648.063,57	-2.648.063,57
Research and development expenses	-669.523,80	-349.980,87		-1.019.504,67	-561.113,21	-240.577,43		-801.690,64
Operating income Financial income / (expenses)	8.923.545,90	4.664.984,71	-2.466.499,69	11.122.030,92	8.827.674,60	3.784.880,24	-1.953.171,62	10.659.383,22
(net)			-472.067,91	-472.067,91			-841.896,89	-841.896,89
Income from dividends			238.518,66	238.518,66			236.127,38	236.127,38
Profit / (loss) from sale of securities			198.111,54	198.111,54			149.802,20	149.802,20
<b>Profit before Taxes</b>	8.923.545,90	4.664.984,71	-2.501.937,40	11.086.593,21	8.827.674,60	3.784.880,24	-2.409.138,93	10.203.415,91
Income Tax			-1.602.965,30	-1.602.965,30			-3.023.063,19	-3.023.063,19
Profit after Taxes	8.923.545,90	4.664.984,71	-4.104.902,70	9.483.627,91	8.827.674,60	3.784.880,24	-5.432.202,12	7.180.352,72

## **Business activity sectors of the Group**

					Total				-	Total
	Manufacture	Trade	Other	Consolidation Registrations	1 Jan - 31 December 06	Manufacture	Trade	Other	Consolidation Registrations	1 Jan - 31 December 05
<u>ASSETS</u>										
Tangible Assets	11.297.645,40	4.288.171,04	10.477.106,92		26.062.923,36	10.050.629,62	4.026.776,58	10.446.628,57		24.524.034,77
Intangible Assets	35.671,21	13.414,19	119.793,22		168.878,62	33.967,02	17.071,40	58.807,87		109.846,29
Inventories	13.685.537,55	5.670.199,92		-583.665,78	18.772.071,69	7.837.508,58	10.189.639,09		-1.543.241,47	16.483.906,20
Receivables			57.172.371,45	-3.854.282,67	53.318.088,78			47.329.366,59	-3.709.280,67	43.620.085,92
Investments			806.034,96		806.034,96			964.933,88		964.933,88
Other figures of assets			8.671.650,88	-1.962.390,50	6.709.260,38			9.462.271,89	-2.102.372,02	7.359.899,88
<b>Total Assets</b>	25.018.854,16	9.971.785,15	77.246.957,43	-6.400.338,95	105.837.257,79	17.922.105,22	14.233.487,06	68.262.008,80	-7.354.894,16	93.062.706,94
<b>CAPITAL AND LIABILITIES</b>										
Suppliers			16.399.149,94	-3.854.282,67	12.544.867,27			13.449.053,05	-3.709.280,67	9.739.772,38
Profit of the period	11.588.134,32	5.812.887,02	-4.990.412,40	-1.155.020,09	11.255.588,85	9.560.138,62	5.887.502,34	-8.960.653,51	49.603,59	6.536.591,04
Profit carried forward Other figures of Capital and	4.400.502,84	3.328.348,98	-3.309.960,04	-1.028.008,97	3.390.882,81	2.171.441,86	1.737.367,90	-2.367.427,53	463.557,52	2.004.939,75
Liabilities			83.338.375,06	-4.692.456,20	78.645.918,86			77.664.570,63	-2.883.166,86	74.781.403,77
<b>Total Capital and Liabilities</b>	15.988.637,16	9.141.236,00	91.437.152,56	-10.729.767,93	105.837.257,79	11.731.580,48	7.624.870,24	79.785.542,64	-6.079.286,43	93.062.706,94

## **Business activity sectors of the Company**

			_	Total			-	Total
	Manufacture	Trade	Other	1 Jan - 31 December 06	Manufacture	Trade	Other	1 Jan - 31 December 05
<u>ASSETS</u>								
Tangible Assets	7.537.453,27	3.312.327,99	10.242.555,93	21.092.337,19	6.015.756,36	2.978.385,57	10.204.517,43	19.198.659,36
Intangible Assets	35.671,21	9.473,19	103.439,99	148.584,39	13.101,98		39.879,80	52.981,78
Inventories	10.902.097,11	4.863.784,48		15.765.881,59	5.446.998,06	8.976.410,29		14.423.408,35
Receivables			48.639.006,98	48.639.006,98			39.661.418,06	39.661.418,06
Investments			781.710,96	781.710,96			960.577,88	960.577,88
Other figures of assets			6.576.628,53	6.576.628,53			8.053.953,55	8.053.953,55
Total Assets	18.475.221,59	8.185.585,66	66.343.342,39	93.004.149,64	11.475.856,40	11.954.795,86	58.920.346,72	82.350.998,98
CAPITAL AND LIABILITIES								
Suppliers			9.533.627,24	9.533.627,24			7.871.098,65	7.871.098,65
Profit of the period	8.844.925,06	4.127.676,72	-3.488.973,87	9.483.627,91	7.990.945,64	3.979.744,18	-4.790.337,11	7.180.352,72
Profit carried forward	4.614.772,79	2.298.303,10	-2.766.420,69	4.146.655,21	2.174.630,18	1.083.034,75	-1.303.626,90	1.954.038,04
Other figures of Capital and Liabilities			69.840.239,28	69.840.239,28			65.345.509,57	65.345.509,57
Total Capital and Liabilities	13.459.697,85	6.425.979,83	73.118.471,96	93.004.149,64	10.165.575,83	5.062.778,93	67.122.644,22	82.350.998,98

# Geographical activity sectors of the Group

				-	Total					Total
	Home country	Overseas	Other	Consolidation Registrations	1 Jan - 31 December 06	Home country	Overseas	Other	Consolidation Registrations	1 Jan - 31 December 05
<u>ASSETS</u>										
Tangible Assets			26.062.923,36		26.062.923,36			24.524.034,77		24.524.034,77
Intangible Assets			168.878,62		168.878,62			109.846,29		109.846,29
Inventories			19.355.737,47	-583.665,78	18.772.071,69			18.027.147,67	-1.543.241,47	16.483.906,20
Receivables	43.744.350,66	13.428.020,79		-3.854.282,67	53.318.088,78	35.862.115,07	11.467.251,52		-3.709.280,67	43.620.085,92
Investments	781.710,96	24.324,00			806.034,96	960.577,88	4.356,00			964.933,88
Other figures of assets			8.671.650,88	-1.962.390,50	6.709.260,38			9.462.271,89	-2.102.372,02	7.359.899,87
<b>Total Assets</b>	44.526.061,62	13.452.344,79	54.259.190,33	-6.400.338,95	105.837.257,79	36.822.692,95	11.471.607,52	52.123.300,62	-7.354.894,16	93.062.706,93
CAPITAL AND LIABILITIES					_					
Suppliers	6.412.269,47	9.986.880,47		-3.854.282,67	12.544.867,27	4.370.888,51	9.078.164,54		-3.709.280,67	9.739.772,38
Profit of the period	10.489.604,59	7.690.536,92	-5.769.532,57	-1.155.020,09	11.255.588,85	9.208.686,67	6.895.098,31	-9.616.797,54	49.603,59	6.536.591,03
Profit carried forward Other figures of Capital and	4.965.214,97	3.119.434,20	-3.665.757,39	-1.028.008,97	3.390.882,81	2.001.170,63	2.082.314,21	-2.542.102,61	463.557,52	2.004.939,75
Liabilities			83.338.375,06	-4.692.456,20	78.645.918,86			77.664.570,63	-2.883.166,86	74.781.403,77
<b>Total Capital and Liabilities</b>	21.867.089,03	20.796.851,59	73.903.085,10	-10.729.767,93	105.837.257,79	15.580.745,81	18.055.577,06	65.505.670,48	-6.079.286,43	93.062.706,93

# Geographical activity sectors of the Company

			_	Total				Total
	Home country	Overseas	Other	1 Jan - 31 December 06	Home country	Overseas	Other	1 Jan - 31 December 05
<u>ASSETS</u>								
Tangible Assets			21.092.337,19	21.092.337,19			19.198.659,36	19.198.659,36
Intangible Assets			148.584,39	148.584,39			52.981,78	52.981,78
Inventories			15.765.881,59	15.765.881,59			14.423.408,35	14.423.408,35
Receivables	41.341.206,07	7.297.800,91		48.639.006,98	34.007.580,94	5.653.837,12		39.661.418,06
Investments	781.710,96			781.710,96	960.577,88			960.577,88
Other figures of assets			6.576.628,53	6.576.628,53			8.053.953,55	8.053.953,55
<b>Total Assets</b>	42.122.917,03	7.297.800,91	43.583.431,70	93.004.149,64	34.968.158,82	5.653.837,12	41.729.003,04	82.350.998,98
<b>CAPITAL AND LIABILITIES</b>								
Suppliers	4.832.204,07	4.701.423,17		9.533.627,24	3.375.998,16	4.495.100,49		7.871.098,65
Profit of the period	8.923.545,90	4.664.984,71	-4.104.902,70	9.483.627,91	8.827.674,60	3.784.880,24	-5.432.202,12	7.180.352,72
Profit carried forward	5.097.983,94	2.185.769,14	-3.137.097,87	4.146.655,21	2.402.334,91	1.030.005,11	-1.478.301,97	1.954.038,04
Other figures of Capital and Liabilities			69.840.239,28	69.840.239,28			65.345.509,57	65.345.509,57
Total Capital and Liabilities	18.853.733,92	11.552.177,01	62.598.238,71	93.004.149,64	14.606.007,66	9.309.985,84	58.435.005,48	82.350.998,98

# 5. Incorporation of Subsidiary

On 23 November 2006, in cooperation with another partner, the company incorporated the Romanian Company KLEEMANN LIFT Ro SRL. Its share capital comes up to 100.000 Euros, in which the Parent Company participates, with a share of 70%. The Company's main activity is the trade of complete elevator systems. During the two months of its operation, until 31.12.2006, the Company was not activated at all.

**6. Tangible Fixed Assets**Tangible Fixed Assets are analyzed below:

GROUP	Land	Buildings	Mechanical equipment	Means of transportation	Furniture and Fixtures	Fixed Assets in course of construction	TOTAL
Balance as of 1 January 2005	3.065.473,90	12.891.530,36	8.611.811,25	1.719.986,01	2.226.831,64	100.821,71	28.616.454,87
Additions	283.923,22	1.813.424,31	661.526,28	71.434,52	323.719,45	11.787,83	3.165.815,61
Sales		-3.658,94		-10.158,28	-40.874,56		-54.691,78
Balance as of 31 December 2005	3.349.397,12	14.701.295,73	9.273.337,53	1.781.262,25	2.509.676,53	112.609,54	31.727.578,70
Accumulated Depreciation							
Balance as of 1 January 2005	-	983.152,84	3.297.863,28	466.647,16	906.456,29	-	5.654.119,57
Depreciation of the year		253.278,74	874.802,34	118.338,07	325.252,10		1.571.671,25
Sales		-2.224,06		-5.731,32	-14.291,51		-22.246,89
Balance as of 31 December 2005		1.234.207,52	4.172.665,62	579.253,91	1.217.416,88	-	7.203.543,93
<b>Undepreciated Value as of 31 December 2005</b>	3.349.397,12	13.467.088,21	5.100.671,91	1.202.008,34	1.292.259,65	112.609,54	24.524.034,77

GROUP	Land	Buildings	Mechanical equipment	Means of transportation	Furniture and Fixtures	Fixed Assets in course of construction	TOTAL
Balance as of 1 January 2006	3.349.397,12	14.701.295,73	9.273.337,53	1.781.262,25	2.509.676,53	112.609,54	31.727.578,70
Adjustment for company which is not consolidated in the current year			-240.886,37		-294.505,93		-535.392,30
Additions	114.077,33	387.683,61	1.090.785,82	276.833,90	803.890,66	1.416.619,32	4.089.890,64
Sales		-854.460,98	-4.962,00	-40.638,55	-14.609,62		-914.671,15
Exchange Rate differences	3.445,11	55.418,49	-6.502,00	2.065,67	-2.477,90	2.796,42	54.745,79
Balance as of 31 December 2006	3.466.919,56	14.289.936,85	10.111.772,98	2.019.523,27	3.001.973,74	1.532.025,28	34.422.151,68
Accumulated Depreciation Balance as of 1 January 2005	-	1.234.207,52	4.172.665,62	579.253,91	1.217.416,88	-	7.203.543,93
Adjustment for company which is not consolidated in the current year			-102.263,49		-154.072,62		-256.336,11
Depreciation of the year		290.357,31	706.011,18	100.633,97	329.141,79		1.426.144,25
Sales			-971,00	-24,43	-8.062,58		-9.058,01
Exchange Rate differences		149,36	-1.344,00	48,54	-3.919,64		-5.065,74
Balance as of 31 December 2005		1.524.714,19	4.774.098,31	679.911,99	1.380.503,83	-	8.352.228,32
Undepreciated Value as of 31 December 2006	3.466.919,56	12.765.222,66	5.337.674,67	1.339.611,28	1.621.469,91	1.532.025,28	26.062.923,36

COMPANY Balance as of 1 January 2005	Land 2.616.656,05	Buildings 11.339.337,77	Mechanical equipment 6.757.325,75	Means of transportation 1.518.375,97	Furniture and Fixtures 1.610.572,09	Fixed Assets in course of construction 100.821,71	TOTAL 23.943.089,34
Additions Sales	242.051,87	219.932,63 -2.224,06	278.298,61	54.089,31 -6.324,28	281.874,19 -21.449,56	-22.199,48	1.054.047,13 -29.997,90
Balance as of 31 December 2005	2.858.707,92	11.557.046,34	7.035.624,36	1.566.141,00	1.870.996,72	78.622,23	24.967.138,57
Accumulated Depreciation Balance as of 1 January 2005 Depreciation of the year Sales Balance as of 31 December 2005 Undepreciated Value as of 31 December 2005	2.858.707,92	802.275,22 233.051,81 -2.224,06 1.033.102,97 10.523.943,37	2.534.542,08 643.334,78 3.177.876,86 3.857.747,50	414.072,36 118.338,07 -2.839,28 529.571,15 1.036.569,85	733.520,21 308.699,53 -14.291,51 1.027.928,23 843.068,49	78.622,23	4.484.409,87 1.303.424,19 -19.354,85 5.768.479,21 19.198.659,36
Balance as of 1 January 2006	2.858.707,92	11.557.046,34	7.035.624,36	1.566.141,00	1.870.996,72	78.622,23	24.967.138,57
Additions Sales Balance as of 31 December 2006	96.102,65 <b>2.954.810,5</b> 7	385.647,88 -854.460,98 <b>11.088.233,24</b>	1.036.179,77 <b>8.071.804,13</b>	181.972,77 -8.925,18 <b>1.739.188.59</b>	690.418,32 -4.852,62 <b>2.556.562,42</b>	1.443.417,54	3.833.738,93 -868.238,78 27.932.638,72
		,	, , , , , , , , , , , , , , , , , , , ,		,	,	
Accumulated Depreciation Balance as of 1 January 2006 Depreciation of the year Sales Balance as of 31 December 2006	-	1.033.102,97 225.368,84 1.258.471,81	<b>3.177.876,86</b> 511.825,92 <b>3.689.702,78</b>	<b>529.571,15</b> 88.228,15 -24,43 <b>617.774,87</b>	1.027.928,23 251.276,42 -4.852,58 1.274.352,07	-	5.768.479,21 1.076.699,33 -4.877,01 6.840.301,53
Undepreciated Value as of 31 December 2006	2.954.810,57	9.829.761,43	4.382.101,35	1.121.413,72	1.282.210,35	1.522.039,77	21.092.337,19

#### Use of fair value as revaluation method:

In 2004, the Group and the Company performed an appraisal of the value of Land, on 1<sup>st</sup> January 2004 (date of transition to IFRS). For the evaluation of the value of Land, the method of market value was applied. Every 3-5 years, the Group and the Company performs a revaluation of its Fixed Assets. On 31 December 2006, they did not perform revaluation of the value of Land, because its value in the period between 1.1.2006 and 31.12.2006, was not significantly altered.

#### 7. Intangible Fixed Assets

Intangible Fixed Assets for the year ended on 31 December 2006 were the following:

	GROUP	COMPANY
Balance as of 1 January 2005	316.844,47	207.680,55
Additions	39.381,44	16.361,01
Balance as of 31 December 2005	356.225,91	224.041,56
Accumulated Depreciation		
Balance as of 1 January 2005	246.379,62	203.495,29
Depreciation of the year	48.931,29	-
Sales	-48.931,29	-32.435,51
Balance as of 31 December 2005	246.379,62	171.059,78
Undepreciated Value as of 31 December 2005	109.846,29	52.981,78
Balance as of 1 January 2006 Adjustment for company which is not consolidated in the	356.225,91	224.041,56
current year	-37.936,44	-
Additions	136.768,36	126.373,38
Balance as of 31 December 2006	455.057,83	350.414,94
Accumulated Depreciation		
Balance as of 1 January 2006	246.379,62	171.059,78
Depreciation of the year	40.379,59	30.770,77
Exchange Rate differences	-580,00	
Balance as of 31 December 2005	286.179,21	201.830,55
Undepreciated Value as of 31 December 2006	168.878,62	148.584,39

#### 8. Investments

Other Investments of the Group and the Company were attributed as below:

	GRC	DUP	COMPANY		
	2006	2005	2006	2005	
Investments held until expiry Financial Assets in fair values through	6.006,00	6.006,00	6.006,00	6.006,00	
profit and losses	800.028,96	958.927,88	775.704,96	954.571,88	
Total	806.034,96	964.933,88	781.710,96	960.577,88	

**9. Participations** Participations are analyzed with the following:

Corporate Name	Country	Value at the beginning of the period	Additions	Sales	Impairment	Value at the end of the period	Direct Holding Percentage
KLEFER S.A	GREECE	1.173.881,21				1.173.881,21	50%
LEISTRITZ HYDRAULIC Gmbh	GERMANY	1.011.292,00	1.244.500,00	-380.187,00	-1.875.605,00	-	50%
KLEEMANN ASANSOR San. Ve Tic As	TURKEY	232.206,36				232.206,36	70%
KLEEMANN LIFTOVI D.o.o.	SERBIA	396.000,00	24.360,90			420.360,90	60%
		2.813.379,57	1.268.860,90	-380.187,00	-1.875.605,00	1.826.448,47	

#### 2006

Corporate Name	Country	Value at the beginning of the period	Additions	Sales	Impairment	Value at the end of the period	Direct Holding Percentage
KLEFER S.A.	GREECE	1.173.881,21				1.173.881,21	50%
KLEEMANN ASANSOR San. Ve Tic As	TURKEY	232.206,36				232.206,36	70%
KLEEMANN LIFTOVI D.o.o.	SERBIA	420.360,90	65.801,03			486.161,93	60%
KLEEMANN LIFT RO S.R.L.	ROMANIA		70.141,00			70.141,00	70%
		1.826.448,47	135.942,03	-		1.962.390,50	

#### 10. Deferred Tax Receivables and Liabilities

The deferred taxation Receivables and Liabilities are set off when there exists an applicable legal right to set off the current taxation demands with the current taxation liabilities when the deferred income taxes concern the same tax authority.

The deferred tax receivables and liabilities for the Group and the Company, of the year 2006 are mentioned below:

	Receivables		<u>Liab</u>	<u>ilities</u>	Net Amount		
GROUP	31 Dec. 06	31 Dec. 05	31 Dec. 06	31 Dec. 05	31 Dec. 06	31 Dec. 05	
Tangible Fixed Assets	7.336,81	124.635,43	1.534.087,76	2.294.508,59	-1.526.750,95	-2.169.873,16	
Intangible Fixed Assets	6.437,30	70.281,05	-180.823,10	54.819,42	187.260,40	15.461,63	
Provisions for devaluated inventories	32.614,15		-1.019,78	-198,00	33.633,93	198,00	
Receivables clients	355.000,00	368.170,65	65.284,35		289.715,65	368.170,65	
Provisions for employees' termination benefits	328.480,44	356.111,92		13.998,37	328.480,44	342.113,55	
Consolidation Reformations Readjustment of Fixed		493.837,27			-	493.837,27	
Assets				1.489,24	-	-1.489,24	
Subsidies for Fixed Assets		1.996,92	1.535,60		-1.535,60	1.996,92	
Other Provisions	43.139,47	57.454,84	42.000,61	23.045,23	1.138,86	34.409,61	
Other		3.313,98		1.366,59		1.947,39	
Total deferred tax	773.008,17	1.475.802,06	1.461.065,44	2.389.029,44	-688.057,27	-913.227,38	

Correspondingly, the amounts for the Company are mentioned below

	Receivables		<u>Liab</u>	<u>ilities</u>	Net Amount		
<b>COMPANY</b>	31 Dec. 06	31 Dec. 05	31 Dec. 06	31 Dec. 05	31 Dec. 06	31 Dec. 05	
Tangible Fixed Assets		17.367,00	1.293.574,16	1.857.392,79	-1.293.574,16	-1.840.025,79	
Intangible Fixed Assets	6.437,30	70.281,05		263.022,53	6.437,30	-192.741,48	
Provisions for devaluated inventories Receivables clients	32.614,15 355.000,00	396.900,00			32.614,15 355.000,00	- 396.900,00	
Provisions for employees' termination benefits Readjustment of Fixed Assets	281.401,75	331.558,54		37.044,30 1.489,24	281.401,75	294.514,24	
Subsidies for Fixed Assets Other Provisions	25.427,97	1.996,92	1.535,60 42.000,61	,	-1.535,60 -16.572,64	1.996,92	
Other		3.313,98		1.366,59	-	1.947,39	
Total deferred tax	700.881,17	821.417,49	1.337.110,37	2.160.315,45	-636.229,20	-1.338.897,96	

Regarding deferred taxation, movements of the year were the following:

<u>GROUP</u>	Balance 1 Jan. 05	Charge in Results	Charge in Equity Capital	Balance 31 Dec. 05	Charge in Results	Change of Tax Rate	Exchange rate difference	Balance 31 Dec. 06
Tangible Fixed Assets	-2.101.107,18	-68.765,98		-2.169.873,16	6.458,11	635.673,27	990,88	-1.526.750,90
Intangible Fixed Assets	35.533,67	-20.072,04		15.461,63	-42.111,15	213.529,92	380,00	187.260,40
Provisions for devaluated inventories	4.152,00	-3.954,00		198,00	33.407,93		28,00	33.633,93
Provisions for employees' termination benefits	-6.590,60	348.704,15		342.113,55	165.895,79	-179.015,90	-513,00	328.480,44
Deprofitization of Inventories	808.487,54	429.046,76	-743.697,03	493.837,27	-493.837,27			-
Readjustment of Fixed Assets		-1.489,24		-1.489,24	546,10	943,14		-
Subsidies for Fixed Assets	1.552,29	444,63		1.996,92	-1.535,65	-1.996,92		-1.535,65
Provisions for doubtful receivables	276.643,65	91.527,00		368.170,65	-85.768,03	12.525,03	-5.212,00	289.715,65
Other	-10.470,00	46.827,00		36.357,00	-29.481,14		-5.737,00	1.138,86
Total deferred tax	-991.798,63	822.268,28	-743.697,03	-913.227,38	-446.425,31	681.658,54	-10.063,12	-688.057,27

COMPANY	Balance 1 Jan. 05	Charge in Results	Charge in Equity Capital	Balance 31 Dec. 05	Charge in Results	Change of Tax Rate	Balance 31 Dec. 06
Tangible Fixed Assets	-1.741.235,59	-98.790,20		-1.840.025,79	-89.221,59	635.673,27	-1.293.574,11
Intangible Fixed Assets	-98.539,08	-94.202,40		-192.741,48	29.682,43	213.529,92	50.470,87
Transfer from Intangible Fixed Assets				-	-44.033,57		-44.033,57
Provisions for devaluated inventories				-	32.614,15		32.614,15
Provisions for employees' termination benefits	-8.646,29	303.160,53		294.514,24	165.903,41	-179.015,90	281.401,75
Readjustment of Fixed Assets		-1.489,24		-1.489,24	546,10	943,14	-
Subsidies for Fixed Assets	1.552,29	444,63		1.996,92	-1.535,65	-1.996,92	-1.535,65
Provisions for doubtful receivables	262.500,00	134.400,00		396.900,00	-54.425,03	12.525,03	355.000,00
Other	130.978,67	1.947,39	-130.978,67	1.947,39	-18.520,03		-16.572,64
Total deferred tax	-1.453.390,00	245.470,71	-130.978,67	-1.338.897,96	21.010,22	681.658,54	-636.229,20

The rate with which the deferred taxation is calculated is equal to the one which is estimated to be in force during the moment of reversal of the temporary taxation differences. For the company and its Subsidiary in Greece, this rate is set at 25%.

#### 11.Inventories

The inventories of the Group and the Company are analyzed below:

	GRO	OUP	COMPANY		
	31/12/2006	31/12/2005	31/12/2006	31/12/2005	
Finished and semi-finished products	2.484.223,11	2.789.060,42	2.445.252,01	1.825.187,73	
Raw material and other production materials	9.316.953,14	8.577.860,39	8.587.301,70	7.151.222,56	
Commodities	7.687.512,96	6.660.226,86	4.863.784,48	5.446.998,06	
Minus: Intercompany Inventories	-583.665,78	-1.543.241,47	-	-	
Minus: Provision for devaluation of Inventories	-132.951,74	<u>-</u> _	-130.456,60		
Total	18.772.071,69	16.483.906,20	15.765.881,59	14.423.408,35	

Inventories of commodities that belong to Parent Company totaled approximately  $\in$  130,5 thousands and others that belong to KLEFER S.A, ssubsidiary, totaled approximately  $\in$  2,5 thousands, remain unmoved for more than one year and therefore a provision for their devaluation has been calculated. In the current period, KLEEMANN ASANSOR, subsidiary, has reversed a corresponding provision of approximately  $\in$  10,2 thousands, which concerned previous years.

#### 12.Other long-term receivables

Other long-term receivables of the Group and the Company are analyzed below:

	GRO	OUP	COMPANY		
	31/12/2006	31/12/2005	31/12/2006	31/12/2005	
Notes Receivables of long-term expiry	454.360,79	681.377,23	454.360,79	681.377,23	
Long-term Receivables against affiliated Companies	-	-	-	1.025.260,82	
Other long-term receivables	110.110,97	364.960,97	88.345,97	87.695,97	
Total	564.471,76	1.046.338,20	542.706,76	1.794.334,02	

## 13. Receivables Clients

Receivables Clients of the Group and the Company include the following:

	GRO	OUP	COMPANY		
	31/12/2006	31/12/2005	31/12/2006	31/12/2005	
Clients	35.354.321,46	29.447.846,72	30.798.164,62	25.278.953,39	
Minus: provision for doubtful	-982.336,69	-653.697,99	-793.871,30	-571.914,31	
Post-dated Checks Receivables	21.936.473,99	17.160.003,53	18.467.416,97	14.377.283,65	
Minus: provision for doubtful	-605.046,38	-450.738,46	-556.781,38	-443.937,46	
Notes Receivables	2.115.112,77	2.049.699,06	1.125.686,77	1.232.247,06	
Minus: provision for doubtful	-646.153,70	-223.746,27	-401.608,70	-211.214,27	
Intercompany Receivables	-3.854.282,67	-3.709.280,67			
Total	53.318.088,78	43.620.085,92	48.639.006,98	39.661.418,06	

#### 14.Other Receivables

Other Receivables for the Group and the Company are analyzed below:

	GRO	UP	COMPANY	
	31/12/2006	31/12/2005	31/12/2006	31/12/2005
Various Debtors	689.771,67	465.697,58	653.670,80	31.319,75
Accounts for management of prepayments & credits	57.286,24	-188.768,20	22.705,71	19.406,76
Transitory accounts of assets Prepayments for the purchase of	816.739,71	267.903,67	552.358,57	246.352,03
Inventories	939,43	<u>-</u>	939,43	-
Total	1.564.737,05	544.833,05	1.229.674,51	297.078,54

The fund of Euros 653.670,80 includes an amount of Euros 640.380,41, which was long-term, in 2005.

# 15.Cash and cash equivalents

Cash and cash equivalents of the Group and the Company are mentioned below:

	GRO	UP	COMPANY		
	31/12/2006	31/12/2005	31/12/2006	31/12/2005	
Cash Balance	66.450,74	835.737,08	61.883,70	52.902,86	
Bank Deposits	3.740.592,66	3.457.189,48	2.079.091,89	3.261.772,17	
Total	3.807.043,40	4.292.926,56	2.140.975,59	3.314.675,03	

#### 16. Share Capital and Reserves

On  $31^{st}$  December 2006, Share Capital of the Company amounts to  $\in 3.902.035,50$  and consists of 11.824.350 common registered shares with a nominal value of  $\in 0,33$  each.

Reserves of the Group and the Company were formed as below:

	GRO	OUP	COMPANY		
	31/12/2006	31/12/2005	31/12/2006	31/12/2005	
Reserves from issue of shares above par value	26.173.118,12	26.173.118,12	26.173.118,12	26.173.118,12	
Regular Reserve	1.452.474,01	1.416.244,83	1.329.999,47	1.329.999,47	
Specially taxed and tax-free Reserves	2.130.428,61	730.428,60	2.130.428,60	730.428,60	
Contingency Reserve	65.856,02	65.856,02	65.856,02	65.856,02	
Differences from readjustment in the value of other assets	765.499,83	754.715,02	700.436,35	700.436,35	
Tax-free Reserves of developmental Laws	15.164.566,62	14.541.044,20	14.429.795,31	14.005.647,26	
Reserves free of income taxation	837.751,17	835.141,92	835.141,92	835.141,92	
Reserves from specially taxed Revenues	68.250,20	68.250,20	68.250,20	68.250,20	
Total	20.484.826,46	18.411.680,79	19.559.907,87	17.735.759,82	

#### **Regular Reserve**

According to Hellenic Commercial Legislation, the companies are obliged, from their FY profits, to form 5% as an ordinary reserve until it reaches 1/3 of their initial paid-up share capital. During a company's life-cycle the distribution of its ordinary reserve is prohibited.

#### **Specially taxed and tax-free Reserves**

Specially taxed and tax-free Reserves concern undistributed earnings of which: a) applying the provisions of the Law v. 3299/04, an amount of 1,4 mil. Euros refers to a taxed Reserve and it was used for the cover of owned participation in a subsidized investing plan, which is included in the provisions of this law and b) an amount of 730 thnds. Euros concerns tax-free Reserve of the Law v. 3220/03 for investment purposes of at least equal value, within the next three years from the time that it was formed.

#### **Contingency Reserve**

Contingency Reserve concerns undistributed, untaxed earnings and it was formed according to the provisions of the Law v. 1892/90, for the purpose of covering owned participation in subsidized investing plans, which are included in the provisions of this Law.

#### Differences from readjustment in the value of other assets

It concerns a Reserve which aroused from the readjustment in the value of Real Estate (Land) at fair value, according to IAS 16.

#### Tax-free Reserves of developmental Laws

Tax-free Reserves concern undistributed earnings, which, according to developmental laws, are free of taxation, for investments which were taken place, based on the provisions of the Laws v.1828/89, v. 1892/90, v. 2601/98 and v. 3299/04 (on the condition that there are adequate earnings, for the creation of these Reserves, remaining from the earnings balance, after the dividend distribution and their proportionate taxes)

#### Reserves free of income taxation

Reserves that are free of income taxation concern revenues from bank interests. These Reserves are liable to taxation, in case of their distribution.

#### **Reserves from specially taxed Revenues**

Reserves from specially taxed Revenues concern revenues from interests and tax withholding has been applied in source. Further than the potential prepaid taxes, these Reserves are liable to taxation, in case of their distribution.

For the above untaxed Reserves, there are not any deferred taxes to be recorded, in case they are distributed.

Board of Directors proposes to the Ordinary General Shareholders' Meeting, the creation of a specially taxed Reserve, which amounts to 3,5 mil.. €, for the financing of new productive investments.

#### 17.Loans

The Company and the Group keep only short-term loans. The terms and the balances of these loans are the following:

<b>COMPANY</b>			31/12/2006	31/12/2005
Bank	Company of the Group	Currency	Amount (In Euros)	Amount (In Euros)
PIRAEUS BANK	KLEEMANN HELLAS	Euro	2.956.087,50	
PIRAEUS BANK	KLEEMANN HELLAS	Euro	8.000.000,00	5.000.000,00
EFG EUROBANK	KLEEMANN HELLAS	Euro	4.500.000,00	3.500.000,00
NATIONAL BANK	KLEEMANN HELLAS	Euro		1.019.796,55
Total			15.456.087,50	9.519.796,55
GROUP				
PIRAEUS BANK	KLEFER	Euro	1.369.552,46	1.369.552,46
TURKISH BANK OF EMPLOYMENT	KLEEMANN ASANSOR	Turkish Liras	1.948,00	2.071,00
Total			16.827.587,96	10.891.420,01

Real weighted average rates, on the Balance Sheet date are the following:

_	GRO	UP	COMPANY		
	31/12/2006	31/12/2005	31/12/2006	31/12/2005	
Banking Loans (short-term)	4,39%	3,77%	4,36%	3,75%	

# 18. Operating Leases

Liabilities of the group and the Company that arise from operating leases that can not be cancelled are mentioned below:

	GRO	UP	COMPANY		
	31/12/2006	31/12/2005	31/12/2006	31/12/2005	
Between one and five years	161.759,84	116.687,30	105.738,08	94.379,25	
More than five years	46.476,22	77.349,37	46.476,22	77.349,37	
Total	208.236,06	194.036,67	152.214,30	171.728,62	

## 19. Liabilities from employees' termination benefits

Liabilities of the Group and the Company that arise from employees' termination benefits are the following:

	GRO	OUP	COMI	PANY
	31/12/2006	31/12/2005	31/12/2006	31/12/2005
Liabilities of Balance Sheet for:				
Retirement benefits	1.225.113,00	1.086.921,01	1.125.607,00	920.357,00
Charges in Results:				
Retirement benefits	250.966,76	191.554,26	213.586,89	168.510,00
Present value of non-financed liabilities	1.377.648,00	1.218.886,01	1.266.212,00	1.044.665,00
Non-registered actuarial (profits) / losses	-152.535,00	-131.965,00	-140.605,00	-124.308,00
	1.225.113,00	1.086.921,01	1.125.607,00	920.357,00
Liability in Balance Sheet	1.225.113,00	1.086.921,01	1.125.607,00	920.357,00
Alterations in net liability recognized in				
<b>Balance Sheet</b>				
Net liability in the beginning of the year	1.086.921,01	909.785,75	920.357,00	766.012,00
Benefits paid	-112.774,77	-14.419,00	-8.336,89	-14.165,00
Total expense recognized in Results	250.966,76	191.554,26	213.586,89	168.510,00
Net liability in the end of the year	1.225.113,00	1.086.921,01	1.125.607,00	920.357,00
Actuarial loss or (gain)				
Present value of liability in the end of				
the period	1.225.113,00	1.086.921,01	1.125.607,00	920.357,00
•				
Cost of current employment	201.475,76	151.102,26	166.825,89	129.945,00
Interest in liability	48.442,00	39.422,00	45.794,00	37.617,00
Expenses & depreciation of actuarial loss	1.049,00	1.030,00	967,00	948,00
Total expense recognized in Results	250.966,76	191.554,26	213.586,89	168.510,00

Acceptances on which the actuarial plan was based, for the calculation of provision, are mentioned below:

	GRO	UP	COMPANY		
	31/12/2006	31/12/2005	31/12/2006	31/12/2005	
Discounting Rate	4,5%	4,5%	4,5%	4,5%	
Future increases of salaries	5%	5%	5%	5%	
Average future duration of working life	20,46	20,52	20,46	20,52	

# **20.Suppliers**

Dues to Suppliers for the Group and the Company are the following:

	GROUP		COMI	PANY
	31/12/2006	31/12/2005	31/12/2006	31/12/2005
Suppliers	11.903.806,19	11.090.025,06	6.636.481,62	6.184.803,48
Checks payables	4.430.742,27	2.337.448,99	2.866.272,14	1.686.295,17
Notes payables	64.601,48	21.579,00	30.873,48	-
Intercompany liabilities	-3.854.282,67	-3.709.280,67		
Total	12.544.867,27	9.739.772,38	9.533.627,24	7.871.098,65

## 21.Other Short-term Liabilities

Other short-term liabilities are analyzed below:

_	GROUP		COMP	PANY
_	31/12/2006	31/12/2005	31/12/2006	31/12/2005
Various Creditors	310.546,23	973.557,27	207.298,29	94.353,56
Dividends	86.468,31	100.087,83	86.468,31	100.087,83
Insurance Organizations Transitory accounts of Capital and	954.866,15	769.074,62	819.990,58	669.948,53
Liabilities	73.414,21	171.362,06	49.412,44	168.088,82
Total	1.425.294,90	2.014.081,78	1.163.169,62	1.032.478,74

# 22. Other long-term Liabilities

Other long-term liabilities for the Group and the Company are formed as below:

	GROUP		COMI	PANY
	31/12/2006	31/12/2005	31/12/2006	31/12/2005
Notes payables (Long-term)	73.657,24	114.218,20	14.458,37	74.071,71
Subsidies for investments in Fixed				
Assets	706.948,04	801.514,35	34.777,83	60.816,17
Interest bearing Loans	-	1.539.521,65	-	-
Minus: Intercompany reformation				
of Loans	=	-769.760,82		<u>-</u> _
Total	780.605,28	1.685.493,38	49.236,20	134.887,88

#### 23.Sales

Sales of the Group and the Company, excluding intercompany amounts, consist of the following figures:

	GROUP		COMPANY	
	31/12/2006	31/12/2005	31/12/2006	31/12/2005
Sales of finished and semi-				_
finished products	50.891.236,36	46.843.397,80	51.423.312,20	43.486.140,50
Sales of commodities	31.254.478,54	29.539.165,51	21.501.240,29	18.469.482,96
Sales of Inventories	2.981.152,39	2.508.071,99	2.947.950,25	2.682.921,15
Sales of Services	373.703,89	354.265,38	292.242,15	435.976,10
Total	85.500.571,18	79.244.900,68	76.164.744,89	65.074.520,71

# 24.Other income / (expenses) (net)

Other income / (expenses) (net) of the Group and the Company are analyzed below :

<u>-</u>	GROUP		COMP	ANY
-	31/12/2006	31/12/2005	31/12/2006	31/12/2005
Subsidies & Revenues from	252.025.24	550 550 40	222 000 40	505.006.04
various sales Revenues from subsequent	252.935,24	552.578,42	232.889,48	507.906,24
activities	396.786,20	274.125,23	296.201,57	253.586,42
Capital Revenues	-	382,28	-	-
Revenues from provisions of				
previous years	172.048,41	5.154,99	172.048,41	5.154,99
Other Revenues	1.423,40			<u>-</u>
Total Income	823.193,25	832.240,92	701.139,46	766.647,65
Revenues & Expenses of previous				
years	-60.360,33	-66.411,75	-28.117,09	-64.857,07
Total Expenses	-60.360,33	-66.411,75	-28.117,09	-64.857,07
Extraordinary & non-organic				
results	-133.968,51	67.661,98	-54.351,38	-6.898,63
Exchange Rate differences	73.683,00	-123.601,00	-	-
Consolidation Registrations	-51.483,52	-16.144,90		
<b>Total Other income / (expenses)</b>				
(net)	651.063,89	693.745,25	618.670,99	694.891,95

# 25.Expenses

The expenses that are included in the Financial Statements of the Group and the Company are as follows:

GROUP			<u>2005</u>		
	Cost of Sales	Selling Expenses	Administration Expenses	Research & Development Expenses	Total
Employees' Benefits	8.662.898,02	4.130.829,80	4.736.935,37	607.325,93	18.137.989,12
Cost of consumption of inventories	41.074.029,11	-	-	-	41.074.029,11
Depreciation	852.484,10	457.703,58	161.149,87	25.327,79	1.496.665,34
Other Expenses	1.163.511,20	4.678.319,13	1.324.920,42	196.473,67	7.363.224,42
De-profitization of inventories	1.276.068,47	-	-	-	1.276.068,47
Total	53.028.990,90	9.266.852,51	6.223.005,66	829.127,39	69.347.976,46

	<u>2006</u>				
	Cost of Sales	Selling Expenses	Administration Expenses	Research & Development Expenses	Total
Employees' Benefits	10.555.826,96	5.292.768,64	2.340.193,60	638.608,16	18.827.397,36
Cost of consumption of inventories	42.793.861,71	-	-	-	42.793.861,71
Depreciation	926.506,83	390.956,30	104.483,06	24.282,91	1.446.229,10
Other Expenses	1.481.235,05	5.317.153,34	1.444.377,60	374.376,08	8.617.142,07
De-profitization of inventories	-979.046,24	-	5.942,03	-	-973.104,21
Total	54.778.384,31	11.000.878,28	3.894.996,29	1.037.267,15	70.711.526,03

COMPANY	<u>2005</u>
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	Cost of Sales	Selling Expenses	Administration Expenses	Research & Development Expenses	Total
Employees' Benefits	7.377.525,68	3.752.389,87	1.503.570,47	607.325,93	13.240.811,95
Cost of consumption of inventories	34.383.068,95	-	-	-	34.383.068,95
Depreciation	572.232,68	370.175,44	80.643,60	23.892,81	1.046.944,53
Other Expenses	1.112.104,38	4.092.778,23	1.063.849,50	170.471,90	6.439.204,01
Total	43.444.931,69	8.215.343,54	2.648.063,57	801.690,64	55.110.029,44

# **2006**

			Administration	Research & Development	
	Cost of Sales	Selling Expenses	Expenses	Expenses	Total
Employees' Benefits	8.765.002,53	4.721.079,08	1.896.112,69	638.608,16	16.020.802,46
Cost of consumption of inventories	41.504.052,76	-	-	-	41.504.052,76
Depreciation	672.806,03	332.781,68	81.214,94	20.667,47	1.107.470,12
Other Expenses	1.013.572,35	4.547.415,18	1.107.843,05	360.229,04	7.029.059,62
Total	51.955.433,67	9.601.275,94	3.085.170,68	1.019.504,67	65.661.384,96

#### **26.Personnel Expenses**

Payment Cost included in Financial Statements is analyzed below:

_	GROUP		COMP	PANY
_	31/12/2006	31/12/2005	31/12/2006	31/12/2005
Wages and salaries	14.547.209,86	13.476.616,46	12.318.888,28	10.264.686,78
Employers' contributions	3.758.553,38	4.801.360,50	3.251.392,58	2.712.747,06
Other benefits granted to				
employees	468.867,40	306.028,21	415.246,18	254.367,36
Compensations due to dismissal	40.412,09	9.270,04	35.275,42	9.010,46
Total payment cost	18.815.042,73	18.593.275,21	16.020.802,46	13.240.811,66
-				
Provision for employees'				
termination benefits	250.966,76	191.554,26	213.586,89	168.510,00
<b>Total Payment Expenses</b>	19.066.009,49	18.784.829,47	16.234.389,35	13.409.321,66
-				
Expenses included in production				
cost	10.670.444,23	10.327.436,76	8.881.856,20	7.471.415,57
Expenses included in selling &				
distribution cost	5.370.922,97	5.002.504,36	4.784.019,79	3.800.145,36
Expenses included in				
administration cost	2.376.249,09	2.848.306,37	1.921.391,38	1.522.705,45
Expenses included in Research &				
Development cost	648.393,19	606.581,98	647.121,99	615.055,28
Total	19.066.009,49	18.784.829,47	16.234.389,35	13.409.321,66

#### 27. Financial income / (expenses) (net)

Financial income / (expenses) (net) of the Group and the Company were formed as below:

_	GRO	UP	COMPANY		
_	31/12/2006	31/12/2005	31/12/2006	31/12/2005	
Income from Interests	142.063,26	60.137,55	141.264,07	60.137,55	
Other financial Income (expenses)	-28.074,02	-25.301,00	-	-	
Losses form sale of subsidiaries	-	-380.187,00	-	-380.187,00	
Interest expenses	-702.095,49	-607.881,91	-613.331,98	-521.847,44	
Total	-588.106,25	-953.232,36	-472.067,91	-841.896,89	

### 28.Income Tax

Both the Hellenic Tax Legislation and relative provisions are subject to interpretations by Tax authorities. Income tax statements are filed on an annual basis, but profits or losses that are declared for tax purposes are deemed temporary until the tax authorities audit the tax payer's tax statements and logs, at which point all relative tax liabilities are settled. Tax losses, to the extent that they are recognised by tax authorities, may be used in order to offset profits that will be realised in the five years that follow the fiscal year that they concern.

Pursuant to the provisions of the Hellenic Tax Legislation, companies pay an income tax down payment each year, which is estimated at 65% on the income tax of the current fiscal year. When the tax is settled in the next fiscal year, any excess amount that is paid in advance is returned to the company after the tax audit.

Pursuant to Law 3296/2004 the income tax rate was decreased from 35% in 2004 to 32% in 2005, 29% in 2006 and 25% from FY 2007 and thereafter.

For the years 2006 and 2005, Income Tax for the Group and the Company is mentioned below:

	GR	OUP	COMPANY		
	31/12/2006	31/12/2005	31/12/2006	31/12/2005	
Current Income Tax	3.109.136,19	3.724.591,25	2.305.634,06	3.220.348,89	
Deferred tax	-225.170,11	-822.268,28	-702.668,76	-245.470,71	
Tax auditing differences		140.219,01		48.185,01	
Total	2.883.966,08	3.042.541,98	1.602.965,30	3.023.063,19	

The Company and its subsidiary KLEFER have been audited by tax authorities until 31<sup>st</sup> December 2004. As far as the other companies are concerned, Kleemann Asansor in Turkey has not been audited from 2001 to the year 2006, Kleemann Liftovi in Serbia began its activation in 2005 and has not been audited by tax authorities since its incorporation.

Agreement of Real Tax Rate:

	GROUP		COM	COMPANY		
	31/12/2006	31/12/2005	31/12/2006	31/12/2005		
Earnings before taxes	15.050.114,33	9.794.903,31	11.086.593,21	10.203.415,91		
Tax Rate	29%	32%	29%	32%		
Theoretical Tax, calculated applying the tax Rate (32% and 29% for the years 2005, 2006 correspondingly) Plus / Minus:	4.364.533,16	3.134.369,06	3.215.112,03	3.265.093,09		
Impact of foreign tax Rates (decrease						
of tax Rates)	-110.996,77	-23.275,27	_	-		
Non – deducted expenses	122.428,92	201.943,12	107.018,41	190.059,60		
Tax-free Revenues	-810.340,69	-410.713,94	-1.037.506,60	-480.274,51		
Tax auditing differences	-	140.219,01	-	48.185,01		
Alteration in tax Rate	-681.658,54	-	-681.658,54	-		
Real tax encumbrance	2.883.966,08	3.042.541,98	1.602.965,30	3.023.063,19		
Real tax encumbrance Rate	19,16%	31,06%	14,46%	29,63%		

#### 29. Cash flows from operating activities

Cash generated from operations, which is included in cash flows statement, is analyzed in the table below:

UCIOW.					
	GRO	OUP	COMPANY		
	1 Jan. 06 - 31 Dec. 06	1 Jan. 05 - 31 Dec. 05	1 Jan. 06 - 31 Dec. 06	1 Jan. 05 - 31 Dec. 05	
Profit of the year	15.050.114,33	9.794.903,31	11.086.593,21	10.203.415,91	
Adjustments for:					
Depreciation	1.446.229,11	1.496.665,38	1.107.470,12	1.046.944,25	
Increase / (decrease) in provisions	167.383,10	739.661,63	116.620,05	644.845,01	
Increase / (decrease) in the liability for					
employees' termination benefits	250.966,76	191.554,26	213.586,89	168.510,00	
Tax auditing differences	-	528.435,52	-	436.401,52	
(Profits) / losses from sale of Fixed Assets (Profits) / losses from sale of Participation &	86.923,17	1.876,71	83.888,99	1.876,71	
Securities	-198.111,54	380.187,00	-198.111,54	380.187,00	
Interest Expenses	690.050,26	498.925,27	613.257,98	438.594,32	
(Income) from Dividends	-380.501,17	-259.299,50	-379.782,73	-259.299,50	
Subsidies for Fixed Assets of the period	-94.566,31	-131.967,45	-26.038,34	-29.744,77	
Evaluation of Securities	-	-149.802,90	-	-149.802,90	
	17.018.487,71	13.091.139,23	12.617.484,63	12.881.927,55	
Alterations of operating items					
(Increase) / Decrease of Inventories	-3.564.665,55	1.176.680,94	-1.342.473,24	-156.561,09	
(Increase) / Decrease of Receivables	-11.256.865,60	-4.939.848,67	-9.183.752,97	-3.439.189,61	
Increase / (decrease) of Liabilities	2.969.524,93	1.128.166,59	1.216.871,88	-165.620,94	
	-11.852.006,22	-2.635.001,14	-9.309.354,33	-3.761.371,64	
Cash flows from operating activities	5.166.481,49	10.456.138,09	3.308.130,30	9.120.555,91	

### **30.**Commitments

Operating leases concerning automobile leases. According to the contracts, the Group is obliged to fulfill the duration of the lease, as this is determined by every contract. On a different occasion, it will be encumbered with the relevant clauses for premature cease.

#### 31. Earnings per share

Basic Earnings per share are calculated by dividing net profit, attributable to shareholders of the Parent Company, with the weighted average number of common shares, in circulation, during the year, excluding the owned common shares that were purchased by the company (owned shares).

	GROUP		COMPANY	
	31/12/2006	31/12/2005	31/12/2006	31/12/2005
Earnings attributed to shareholders of		<u> </u>		_
Parent Company	11.255.588,85	6.536.821,40	9.483.627,91	7.180.352,72
Weighted average number of shares (in				
thousands)	11.824.350	11.824.350	11.824.350	11.824.350
Basic Earnings per share	0,95	0,55	0,80	0,61

#### 32.Dividends

Pursuant to Hellenic Legislation, companies are obligated to distribute to their shareholders a dividend equal to at least 6% of their paid-up capital or 35% of the profits that arise from their accounting logs (published financial statements) after the relative income tax and statutory reserve is deducted, provided this is greater than 6% of the paid-up capital. In spite of the above, companies may not distribute dividends following the congruent opinion of their shareholders.

A dividend, which is lower than 35% of profit after taxes, but higher than 6% of paid up share capital can be announced and be paid, with the approval of 70% of shareholders. Following the congruent opinion of its shareholders, it is not necessary for the Company to announce a dividend.

Dividends that were distributed in 2006 (from the profits of 2005) amounted to Euros 2.956.087,50 or Euros 0,25 per share. The proposed dividend from the profits of fiscal year 2006 amounts to Euros 0,30 per Share or Euros 3.547.305,00.

#### 33. Possible Liabilities / Receivables

Due to a judgment ruled by the authorities of E.U. (formation was ruled as illegal), it is possible that an income tax amount will arise for the already formed Reserve of Law 3220/04, which totaled to Euros 730.428,60 for the year 2003 and 2004. For that reason, E.U. is in discussion with Greek authorities to decide the way that this difference will be settled.

There are no banking guarantees for the security of liabilities of both the Group and the Company. Moreover, the company has not provided any guarantees for Liabilities of its subsidiaries. There are no pending legal actions, which may cause significant consequences for the Group and Company's financial status.

There are not any possible Receivables, which may cause significant consequences for the Group and Company's financial status.

#### 34. Transactions with Affiliated Entities

The Company, its subsidiaries, relative companies, management with the highest officials and their direct relatives are considered to be the affiliated entities of the Group. Affiliated entities concern companies with common ownership status and/or management, with the Company and Companies that are related with it.

The Company purchases goods and services from affiliated entities, while it offers and sells services to affiliated entities, as well.

Sales of goods to affiliated entities, by the Company, mainly concern sales of commodities and products. Usually, selling prices are offered on cost basis plus profit.

Purchases from affiliated entities are usually received on cost basis plus profit margin and they mainly concern automatic elevator doors.

Transactions with Related Entities are presented in the following table:

# **COMPANY**

	<b>Purchases - Expenses</b>		Sales - Revenues	
	31.12.2006	31.12.2005	31.12.2006	31.12.2005
Group Companies	5.506.677,51	4.417.913,58	4.480.112,93	5.502.120,74
Rewards of B.o.D Members.	239.377,51	205.076,00	5.662,89	4.385,26
Rewards of Highest Officials	927.064,40	834.483,57	1.611,84	4.284,48
Affiliated Companies	842.970,30	1.597.841,25	3.171.321,43	2.739.410,07
Total	7.516.089,72	7.055.314,40	7.658.709,09	8.250.200,55

GROUP	Purchases -	Expenses	Sales - Revenues		
	31.12.2006	31.12.2005	31.12.2006	31.12.2005	
Rewards of B.o.D Members.	277.357,23	237.673,05	5.662,89	4.385,26	
Rewards of Highest Officials	1.214.134,56	951.307,63	1.611,84	4.284,48	
Affiliated Companies	2.153.747,31	1.574.283,71	2.223.572,91	1.358.185,81	
Total	3.645.239,10	2.763.264,39	2.230.847,64	1.366.855,55	

<b>COMPANY</b> Liabilities to:		Receivables from:		
	31.12.2006	31.12.2005	31.12.2006	31.12.2005
<b>Group Companies</b>				
KLEFER S.A.	261.807,97	366.225,70	1.406,20	64.331,55
KLEEMANN ASANSOR S.A.	14.145,67		2.247.317,98	1.923.644,67
KLEEMANN LIFTOVI D.o.o.			425.468,11	431.280,00
B.o.D Members			11,88	18.745,43
Highest Officials			879,07	3.111,78
Affiliated Companies				
AMETAL		228.866,18	5.059,21	
TECHNOLAMA	42.403,47	187.332,98		
SKY LIFT	,		641.609,18	891.856,36
Total	318.357,11	782.424,86	3.321.751,63	3.332.969,79

GROUP	Liabilit	Liabilities to:		Receivables from:		
	31.12.2006	31.12.2005	31.12.2006	31.12.2005		
B.o.D Members			11,88	18.745,43		
Highest Officials	6.955,75		879,07	3.111,78		
Affiliated Companies						
AMETAL			54.830,00	86.021,00		
GROSSI			472.464,24	373.787,24		
TECHNOLAMA	535.116,26	518.643,58				
Total	542.072,01	518.643,58	528.185,19	481.665,45		

# 35. Subsequent events

There are no important events, which affect the financial status and results of the Group and the Company, occurring after 31<sup>st</sup> December 2006.

Kilkis 19 March 2007

President of the Board of Directors

**General Manager** 

**Financial Manager** 

NIKOLAOS K. KOUKOUNTZOS

MENELAOS K. KOUKOUNTZOS

**CHRISTOS N. PETRIDES** 

### **Independent Auditor's Report**

To the Shareholders of KLEEMANN HELLAS S.A.

#### **Report on the Financial Statements**

We have audited the accompanying Financial Statements and Consolidated Financial Statements (the Financial Statements) of KLEEMANN HELLAS S.A. (the Company), which comprise the balance sheet as at 31 December 2006, and the statements of income, changes in equity and cash flows for the year then ended, as well as a summary of significant accounting policies and other explanatory notes.

#### Management's responsibility for the Financial Statements

Management is responsible for the preparation and the fair presentation of these Financial Statements in accordance with International Financial Reporting Standards as they have been adopted by the European Union. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error. This responsibility also includes selecting and applying appropriate accounting policies and making accounting estimates that are reasonable in the circumstances

#### Auditors' responsibility

Our responsibility is to express an opinion on these Financial Statements based on our audit. We conducted our audit in accordance the Greek Auditing Standards which are in line with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the accompanying Financial Statements give a true and fair view of the financial position of the Company as of 31 December 2006, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards as they have been adopted by the European Union.

# **Emphasis of matter**

Without qualifying our report, we draw attention to Note 28 of the Financial Statements which states that the tax obligations of the Company and the subsidiaries of the Company have not been audited by the tax authorities for certain years and consequently, have not been finalized. The outcome of the tax audits cannot be foreseen at the present time.

## Report on other legal and regulatory requirements

The contents of the Report of the Board of Directors is consistent with the Financial Statements  $A\theta \dot{\eta} v \alpha$ , 20 Martíou 2007

KPMG Kyriacou Certified Auditors A.E.

KPMG Kyriacou Certified Auditors AE 3 Stratigou Tombra Street 153 42 Aghia Paraskevi Greece

John A. Achilas, Certified Auditor Accountant AM SOEL 12831

# CONDENSED FINANCIAL FIGURES AND INFORMATION FOR THE PERIOD from 1<sup>st</sup> January 2006 to 31<sup>st</sup> December 2006

(published according to v. 2190, article 135 for companies that prepare annual financial statements, consolidated and non-consolidated, according to IFRS)

The following figures and information focus on a general briefing about the financial status and results of KLEEMANN HELLAS S.A. The reader that asks for a complete view of its financial position and results, has to ensure his access to the annual financial statements that are anticipated by International Financial Reporting Standards, as well as to the Certified Auditors' Auditing Report. Indicatively, he can look into its web site address, where the above-mentioned figures are presented.

#### **COMPANY DATA**

Head Offices of the Company Industrial area of Stavrochori, Kilkis

Societe Anonyme Registration number 10920/06/B/86/40

Observing Authority Ministry of Development, S.A. and Conviction

**Department** 

Board of Directors Composition President: Nikolaos K. Koukountzos, Vice-President

19 March 2007

and Managing Director: Menelaos K. Koukountzos. Members: Anastasios X. Kyriakides, Independent non – executive: Stergios N. Georgalis, Dimitrios A.

**Daios** 

Date of approval of annual Financial

Statements (from which condensed

financial figures were deducted):

Certified Auditor Accountant:

Certified Auditors' Company

Type of Auditing Report:

John A. Achilas (AM SOEL 12831)

KPMG Kyriacou Certified Auditors AE

Unqualified opinion with emphasis of matter

Web Site address of the Company: www.kleemann.gr

#### 1.1 BALANCE SHEET FIGURES (annual consolidated and non-consolidated)

Amounts expressed in thousands Euros

	GRO	OUP	COME	PANY
	31/12/2006	31/12/2005	31/12/2006	31/12/2005
<u>ASSETS</u>				
Fixed Assets	27.569	27.156	24.447	23.694
Inventories	18.772	16.484	15.766	14.423
Receivable Clients	53.318	43.620	48.639	39.662
Other Assets	6.178	5.803	4.152	4.572
TOTAL ASSETS	105.837	93.063	93.004	82.351
CAPITAL AND LIABILITIES				
Long-term Liabilities	3.467	5.825	2.512	3.879
Short-term bank Liabilities	16.827	10.892	15.456	9.520
Other Short-term Liabilities	15.313	14.892	11.506	11.742
Total Liabilities (a)	35.607	31.609	29.474	25.141
Share Capital	3.902	3.902	3.902	3.902
Other shareholders' Equity Capital figures	62.149	54.055	59.628	53.308
Total shareholders' Equity Capital (b)	66.051	57.957	63.530	57.210
Minority Rights (c)	4.179	3.497	-	-
Total Equity Capital $(d)=(b)+(c)$	70.230	61.454	63.530	57.210
TOTAL CAPITAL AND LIABILITIES (e)				
= (a) + (d)	105.837	93.063	93.004	82.351

# 1.2 INCOME STATEMENT FIGURES OF THE YEAR (annual consolidated and non-consolidated) Amounts expressed in thousands Euros.

		GRO	UP	COMI	PANY
	Explanatory Note	01.01- 31.12.2006	01.01- 31.12.2005	01.01- <u>31.12.2006</u>	01.01- 31.12.2005
Total turnover		85.501	79.245	76.165	65.075
Gross Profits		30.722	26.216	24.209	21.630
Earnings before Interest, Taxes, Depreciation and Amortizations		16.886	12.087	12.230	11.706
Earnings before Interest and Taxes		15.440	10.591	11.122	10.659
Total Earnings before Taxes		15.050	9.795	11.087	10.203
Minus taxes	9	-2.884	-3.043	-1.603	-3.023
Total Earnings after taxes	-	12.166	6.752	9.484	7.180
Attributable to:					
Company Shareholders		11.256	6.537	-	-
Minority Shareholders		910	215	-	-
Earnings after taxes per Share – basic (in €) Proposed Dividend per Share	7	0,95	0,55	0,80	0,61
- (in €)		-	-	0,30	0,25

# **1.3 STATEMENT OF CHANGES IN EQUITY FIGURES OF THE YEAR (annual consolidated and non-consolidated)** Amounts expressed in thousands Euros

	GROUP		COMPANY	
_	31.12.2006	31.12.2005	31.12.2006	31.12.2005
Equity Capital in the beginning of the period (01.01.2006 and 01.01.2005 correspondingly)	61.454	56.236	57.210	53.930
Earnings after taxes of the period	12.166	6.365	9.484	6.792
_	73.620	62.601	66.694	60.722
Increase / (decrease) of company Share Capital	70	264	-	-
Distributed dividends [profits]	-3.345	-3.146	-3.164	-2.916
Net Income straightly recognized in Equity	-	1.607	-	-596
Exchange Rate differences of subsidiaries	-115	128	-	-
Equity Capital in the end of the period (31.12.2006 and 31.12.2005 correspondingly)	70.230	61.454	63.530	57.210

# **1.4 CASH FLOW STATEMENT FIGURES OF THE YEAR (annual consolidated and non-consolidated)** Amounts expressed in thousands Euros

	GROUP		COMP	ANY
	01/01- 31/12/06	01/01- 31/12/05	01/01- 31/12/06	01/01- 31/12/05
Operating activities				
Earnings before taxes	15.050	9.795	11.087	10.203
Plus / minus adjustments for:				
Depreciation	1.446	1.497	1.107	1.047
Provisions	418	931	330	814
Exchange Rate differences	-176	61	-	-
Results (revenues, expenses, profits and losses) of investing activity	-206	629	-140	639
Charging interests and subsequent expenses	310	240	233	179
Plus/ minus adjustments for alterations in operating capital accounts or related with operating activities:				
Decrease / (increase) of inventories	-3.564	1.176	-1.342	-156
Decrease / (increase) of receivables	-11.257	-4.940	-9.184	-3.439
(Decrease) / increase of liabilities (except for banks) Minus:	2.970	1.128	1.217	-166
Charging interests and subsequent expenses given	-586	-453	-512	-398
Taxes given	-4.837	-2.679	-4.323	-2.140
Total inflows / (outflows) from operating activities (a)	-432	7.385	-1.527	6.583
Investing activities				
Acquisition of subsidiaries, relative companies, joint ventures and				
other investments	357	26	241	-159
Purchase of tangible and intangible Fixed Assets	-3.217	-2.920	-3.025	-938
Dividends received	380	259	380	259
Total inflows / (outflows) from investing activities (b)	-2.480	-2.635	-2.404	-838
Financing activities				
Collections from share capital increase	64	1.246	-	
Collections from issued / received loans	5.931	-3.498	5.936	-3.497
Payment of loans	-1	-	-	-
Dividends paid	-3.361	-3.305	-3.179	-2.900
Total inflows / (outflows) from financing activities (c)	2.633	-5.557	2.757	-6.397
Inflows / outflows from companies that are not consolidated	-	-267	-	-
Net increase / (decrease) in cash and cash equivalents of the year $(a)+(b)+(c)$	-279	-1.074	-1.174	-652
Cash and cash equivalents in the beginning of the period	4.086	5.367	3.315	3.967
Cash and cash equivalents in the end of the period	3.807	4.293	2.141	3.315

#### ADDITIONAL DATA AND INFORMATION:

1. The Companies of the Group, with their addresses and participation percentages that are included in consolidated Financial Statements are as follows:

#### **Total consolidation method:**

Company	Head Offices	Participation	Unaudited Years.
KLEEMANN HELLAS S.A.	Ind. Area of Kilkis, Greece	Parent	2005-2006
KLEFER S.A.	Ind. Area of Kilkis, Greece	50%	2005- 2006
KLEEMANN ASANSOR S.A.	Istanbul, Turkey	70%	2001-2006
KLEEMANN LIFTOVI D.o.o	Belgrade, Serbia	60%	2005-2006
KLEEMANN LIFT Ro SRL	Bucharest, Romania	70%	2006

In the year 2006, the Company "Leistritz Hydraulik GmbH", which was consolidated until 2005, is not consolidated any more, due to the sale of the acquired 50% share, by the Parent Company.

- 2. The Company KLEEMANN LIFT Ro SRL is included in the consolidated financial statements for the first time in this current year. It was incorporated on 23 November 2006.
- 3. There are no encumbrances in the fixed assets of both the Parent Company and the Subsidiaries that are included in the above consolidation.
- 4. There are neither any judicial or arbitral differences of the Company, nor any decisions of judicial or arbitral authorities to cause any significant consequence on the financial status of the Company.
- 5. Number of employed personnel, in the end of the current year, was 631 persons (2005: 555 persons) for the Company and 758 persons (2005: 722 persons) for the Group.
- 6. The amounts of sales and purchases of goods and services, from and to affiliated parties, cumulatively from the beginning of the current year, come up to € 7.658.709,09 and € 7.516.089,72 for the Company and to € 2.230.847,64 and € 3.645.239,10, for the group, correspondingly. The receivables and liabilities balances, in the end of the current year, which have aroused from transaction with affiliated parties, as these are defined by IAS 24, come up to € 3.321.751,63 and € 318.357,11 for the Company and to € 528.185,19 and € 542.072,01, for the Group.
- 7. Earnings per share, are calculated, by dividing net profit, attributable to parent company shareholders, with the weighted average of outstanding shares.
- 8. Some funds of the year 2005 were reclassified for reasons of presentation (note 2(d) of annual financial statements).
- 9. Income taxes that are included in income statement figures are analyzed below: (amounts in euros).

	<u>GROUP</u>		<u>COMPANY</u>	
Amounts in euros	1.1-31.12.06	1.1-31.12.05	1.1-31.12.06	1.1-31.12.05
Income tax of the period	3.109.136,19	3.724.591,25	2.305.634,06	3.220.348,89
Deferred tax of the period	-225.170,11	-822.268,28	-702.668,76	-245.470,71
Tax auditing differences	-	140.219,01	-	48.185,01

10. Tax obligations of the Company and the Subsidiaries are not audited by tax authorities, for some years. Therefore, they have not been finalized for these years.

#### Ind. Area of Stavrochori, Kilkis 19 March 2007

	PRESIDENT OF B.o.D	MANAGING DIRECTOR	GENERAL MANAGER	FINANCIAL MANAGER
	NIKOLAOS K. KOUKOUNTZOS	MENELAOS K. KOUKOUNTZOS	ANASTASIOS X KYRIAKIDES	CHRISTOS N. PETRIDES
1	NIKOLAOS K. KOUKOUN IZOS	MENELAUS K. KUUKUUN 120S	ANASTASIOS X. KTRIAKIDES	
	ID No:Λ 452320	ID No:Λ 118507	ID No:Σ 314737	1 <sup>st</sup> CLASS LICENSE: 20384

# REPORT OF THE BOARD OF DIRECTORS OF KLEEMANN HELLAS S.A. COMPANY ON THE COMPANY'S TRANSACTIONS WITH AFFILIATED COMPANIES, FOR THE FISCAL YEAR 2006

of the Article.  $42 \epsilon$  par. 5 of the Law 2190/1920

According to the provisions of par. 4 of the Art.. 2 of the Law. 3016/2002, we present the transactions of "KLEEMANN HELLAS S.A." Company with affiliated companies.

According to IAS, for the fiscal year 2006 "KLEEMANN HELLAS S.A." Company has held the following:

1) Revenues from sales of commodities-products and materials to the following subsidiaries:

ly revenues irom sures or commountees pro		PARTICIPATION	
COMPANY	COUNTRY	%	REVENUES
KLEEMANN ASANSOR SA	TURKEY	70%	2.949.046,00
KLEEMANN LIFTOVI D.O.O.	SERBIA	60%	1.335.988,46
KLEFER SA	GREECE	50%	125.336,04
TOTAL REVENUES FROM SALES			4.410.370,50

2) Revenues from service supply to the following subsidiaries:

	9	PARTICIPATION	
COMPANY	COUNTRY	%	REVENUES
KLEEMANN ASANSOR SA	TURKEY	70%	1.492,00
KLEEMANN LIFTOVI D.O.O.	SERBIA	60%	38.742,80
KLEFER SA	GREECE	50%	13.406,11
TOTAL REVENUES FROM SERVICES			53.640.91

3) Purchases of commodities-products and materials from the following subsidiaries:

•		PARTICIPATION	
COMPANY	COUNTRY	%	REVENUES
KLEFER SA	GREECE	50%	5.470.686,51
KLEEMANN ASANSOR SA	TURKEY	70%	609,00
TOTAL PURCHASES			5.471.295,51

4) Other intercompany sales of KLEFER to:

COMPANY	COUNTRY	REVENUES
KLEEMANN ASANSOR SA	TURKEY	1.303.428,00
KLEEMANN LIFTOVI D.O.O.	SERBIA	262.834,04
TOTAL		1.566.262,04

4) Other intercompany sales of KLEEMANN ASANSOR TO:

COMPANY	COUNTRY	REVENUES
KLEFER SA	GREECE	11.846,26
TOTAL		11.846,26

# IND.AREA Kilkis, 19 March 2007

The President	The General Counselor	The General Manager	The Financial Director	The Accounting Manager
Nikolaos K.	Menelaos K.	Anastasios X.	Christos N.	Michalis E.
Koukountzos	Koukountzos	Kyriakides	Petrides	Vidiadakis

# VI. INFORMATION ACCORDING TO ARTICLE 10 OF LAW 3401/2005

The following Announcements/Notifications have been sent to the Daily Official List Announcements and are posted to the Athens Exchange website as well as to our Company's website <a href="www.kleemann.gr">www.kleemann.gr</a>

Date	
18/12/2006	Transaction Notification
15/12/2006	Transaction Notification
08/12/2006	Financial and other information in accordance with IFRS
30/11/2006	Press release regarding the financial results
30/11/2006	Financial and other information in accordance with IFRS
20/11/2006	Press release regarding other significant actions
13/11/2006	Press release regarding the financial results
13/11/2006	Press release regarding the financial results
13/11/2006	Financial and other information in accordance with IFRS
13/11/2006	Financial and other information in accordance with IFRS
09/11/2006	Press release regarding other significant actions
07/11/2006	Transaction Notification
02/11/2006	Transaction Notification
02/11/2006	Transaction Notification
26/09/2006	Transaction Notification
26/09/2006	Transaction Notification
25/09/2006	Press release regarding other significant actions
22/09/2006	Press release regarding other significant actions
21/09/2006	Announcement regarding the change of Board of Directors or Executive Officers.
14/09/2006	Press release regarding other significant actions
30/08/2006	Press release regarding the financial results
30/08/2006	Financial and other information in accordance with IFRS
30/08/2006	Financial and other information in accordance with IFRS
30/08/2006	Financial and other information in accordance with IFRS
09/08/2006	Transaction Notification
09/08/2006	Transaction Notification
08/08/2006	Transaction Notification
08/08/2006	Transaction Notification
07/08/2006	Transaction Notification
07/08/2006	Transaction Notification
03/08/2006	Transaction Notification
03/08/2006	Transaction Notification
26/07/2006	Transaction Notification
26/07/2006	Transaction Notification
25/07/2006	Transaction Notification
25/07/2006	Transaction Notification

24/07/2006	Transaction Notification
24/07/2006	Transaction Notification
21/07/2006	Transaction Notification
21/07/2006	Transaction Notification
19/07/2006	Transaction Notification
19/07/2006	Transaction Notification
18/07/2006	Transaction Notification
18/07/2006	Transaction Notification
17/07/2006	Transaction Notification
17/07/2006	Transaction Notification
14/07/2006	Transaction Notification
14/07/2006	Transaction Notification
13/07/2006	Transaction Notification
13/07/2006	Transaction Notification
12/07/2006	Transaction Notification
12/07/2006	Transaction Notification
11/07/2006	Transaction Notification
11/07/2006	Transaction Notification
10/07/2006	Transaction Notification
10/07/2006	Transaction Notification
06/07/2006	Transaction Notification
06/07/2006	Transaction Notification
04/07/2006	Transaction Notification
30/06/2006	Ex-dividend date
27/06/2006	Financial and other information in accordance with IFRS
27/06/2006	Financial and other information in accordance with IFRS
27/06/2006	Financial and other information in accordance with IFRS
23/06/2006	Press release regarding other significant actions
23/06/2006	Financial and other information in accordance with IFRS
23/06/2006	Press release regarding other significant actions
22/06/2006	Financial and other information in accordance with IFRS
22/06/2006	Financial and other information in accordance with IFRS
22/06/2006	Financial and other information in accordance with IFRS
22/06/2006	Financial and other information in accordance with IFRS
22/06/2006	Press release regarding the financial results
16/06/2006	Annual General Meeting of Shareholders Resolutions

15/06/2006	Annual General Meeting of Shareholders Resolutions
15/06/2006	Press release regarding other significant actions
02/06/2006	Press release regarding other significant actions
31/05/2006	Transaction Notification
31/05/2006	Transaction Notification
25/05/2006	Press release regarding the financial results
25/05/2006	Financial and other information in accordance with IFRS
25/05/2006	Financial and other information in accordance with IFRS
23/05/2006	Press release regarding other significant actions (Annual Report 2005)
23/05/2006	Announcement of the Annual General Meeting of Shareholders
22/05/2006	Confirmation – Clarification on published articles
22/05/2006	Confirmation – Clarification on published articles
19/05/2006	Press release regarding the financial results
17/05/2006	Announcement of the Annual General Meeting of Shareholders
11/05/2006	Transaction Notification
11/05/2006	Transaction Notification
10/05/2006	Transaction Notification
10/05/2006	Transaction Notification
10/05/2006	Press release regarding the financial results
05/05/2006	Transaction Notification
05/05/2006	Transaction Notification
04/05/2006	Press release regarding other significant actions
02/05/2006	Transaction Notification
02/05/2006	Transaction Notification
26/04/2006	Press release regarding other significant actions
19/04/2006	Transaction Notification
19/04/2006	Transaction Notification
13/04/2006	Transaction Notification
13/04/2006	Transaction Notification
03/04/2006	Press release regarding the financial results
31/03/2006	Press release regarding other significant actions
30/03/2006	Press release regarding the financial results
30/03/2006	Press release regarding the financial results
30/03/2006	Press release regarding other significant actions
30/03/2006	Financial and other information in accordance with IFRS
30/03/2006	Financial and other information in accordance with IFRS
16/02/2006	Announcement of sale agreement
10/02/2006	Press release regarding other significant facts
07/02/2006	Transaction Notification
06/02/2006	Transaction Notification

**VII.** The Annual Financial Statements, the Certificates of the certified accountant-auditors, and the Board of Directors reports, of the companies that are included in the consolidated financial statements, are available at the web site address www.kleemann.gr. The above financial information for the subsidiary company KLEFER S.A. is also attached at the web site address <a href="www.kleemann.gr">www.kleemann.gr</a>.