



## KLEEMANN HELLAS S.A.

### CONDENSED FINANCIAL FIGURES AND INFORMATION FOR THE PERIOD

from 1<sup>st</sup> January 2007 to 31<sup>st</sup> December 2007

(published according to v. 2190, article 135 for companies that prepare annual financial statements, consolidated and non-consolidated, according to IFRS)

The following figures and information focus on a general briefing about the financial status and results of KLEEMANN HELLAS S.A. The reader that asks for a complete view of its financial position and results, has to ensure his access to the annual financial statements that are anticipated by International Financial Reporting Standards, as well as to the Certified Auditors' Auditing Report. Indicatively, he can look into its web site address, where the above-mentioned figures are presented.

#### COMPANY DATA

Head Offices of the Company  
Societe Anonyme Registration number  
Observing Authority

Industrial area of Stavrochori, Kilkis  
10920/06/B/86/40  
Ministry of Development, S.A. and Conviction  
Department

Board of Directors Composition

**President: Nikolaos K. Koukountzos, Vice-President  
and Managing Director: Menelaos K. Koukountzos.  
Members: Konstantinos N. Koukountzos,  
Independent non – executive :Stergios N. Georgalis,  
Dimitrios A. Daios  
21 March 2008**

Date of approval of annual Financial  
Statements (from which condensed  
financial figures were deducted):

Certified Auditor Accountant:

**John A. Achilas (AM SOEL 12831)**

Certified Auditors' Company

**KPMG Kyriacou Certified Auditors AE**

Type of Auditing Report:

**Unqualified opinion with emphasis of matter**

Web Site address of the Company:

[www.kleemann.gr](http://www.kleemann.gr)

#### 1.1 BALANCE SHEET FIGURES (annual consolidated and non-consolidated)

Amounts expressed in thousands Euros

	GROUP		COMPANY	
	31/12/2007	31/12/2006	31/12/2007	31/12/2006
<b><u>ASSETS</u></b>				
Fixed Assets	33.056	26.828	28.173	23.746
Inventories	23.288	18.737	19.652	15.766
Receivable Clients	65.279	53.572	59.334	48.639
Other Assets	9.693	5.918	7.890	4.152
<b>TOTAL ASSETS</b>	<b>131.316</b>	<b>105.055</b>	<b>115.049</b>	<b>92.303</b>
<b><u>CAPITAL AND LIABILITIES</u></b>				
Long-term Liabilities	28.493	2.725	27.521	1.811
Short-term bank Liabilities	2.972	16.828	1.000	15.456
Other Short-term Liabilities	18.798	15.272	14.966	11.506
<b>Total Liabilities (a)</b>	<b>50.263</b>	<b>34.825</b>	<b>43.487</b>	<b>28.773</b>
Share Capital (b)	3.902	3.902	3.902	3.902
Other shareholders' Equity Capital figures	71.611	62.149	67.660	59.628
<b>Total shareholders' Equity Capital (b)</b>	<b>75.513</b>	<b>66.051</b>	<b>71.562</b>	<b>63.530</b>
Minority Rights (c)	5.540	4.179	-	-
<b>Total Equity Capital (d)=(b)+(c)</b>	<b>81.053</b>	<b>70.230</b>	<b>71.562</b>	<b>63.530</b>
<b>TOTAL CAPITAL AND LIABILITIES (e)</b>				
<b>= (a) + (d)</b>	<b>131.316</b>	<b>105.055</b>	<b>115.049</b>	<b>92.303</b>



## 1.2 INCOME STATEMENT FIGURES OF THE YEAR (annual consolidated and non-consolidated) Amounts expressed in thousands Euros.

	Explanatory Note	GROUP		COMPANY	
		01.01- <u>31.12.2007</u>	01.01- <u>31.12.2006</u>	01.01- <u>31.12.2007</u>	01.01- <u>31.12.2006</u>
<b>Total turnover</b>		<b>106.572</b>	<b>85.467</b>	<b>95.258</b>	<b>76.165</b>
<b>Gross Profits</b>		<b>36.151</b>	<b>30.670</b>	<b>29.414</b>	<b>24.209</b>
<b>Earnings before Interest, Taxes, Depreciation and Amortizations</b>		<b>19.967</b>	<b>16.879</b>	<b>15.622</b>	<b>12.230</b>
<b>Earnings before Interest and Taxes</b>		<b>18.241</b>	<b>15.432</b>	<b>14.280</b>	<b>11.122</b>
<b>Total Earnings before Taxes</b>		<b>16.942</b>	<b>15.050</b>	<b>13.343</b>	<b>11.087</b>
Minus taxes	9	(3.600)	(2.884)	(2.627)	(1.603)
<b>Total Earnings after taxes</b>		<b>13.342</b>	<b>12.166</b>	<b>10.716</b>	<b>9.484</b>
<u>Attributable to:</u>					
Company Shareholders		11.984	11.256	10.716	9.484
Minority Shareholders		1.358	911	-	-
Earnings after taxes per Share – basic (in €)	7	1,01	0,95	0,91	0,80
Proposed Dividend per Share - (in €)		-	-	0,32	0,30



### 1.3 STATEMENT OF CHANGES IN EQUITY FIGURES OF THE YEAR (annual consolidated and non-consolidated) Amounts expressed in thousands Euros

	GROUP		COMPANY	
	31.12.2007	31.12.2006	31.12.2007	31.12.2006
Equity Capital in the beginning of the period (01.01.2007 and 01.01.2006 correspondingly)	70.230	61.454	63.530	57.210
Earnings after taxes of the period	13.342	12.166	10.716	9.484
	<b>83.572</b>	<b>73.620</b>	<b>74.246</b>	<b>66.694</b>
Increase / (decrease) of company Share Capital	75	70	-	-
Distributed dividends [profits]	(3.953)	(3.345)	(3.746)	(3.164)
Net Income straightly recognized in Equity	1.170	-	1.062	-
Exchange Rate differences of subsidiaries	189	(115)	-	-
Equity Capital in the end of the period (31.12.2007 and 31.12.2006 correspondingly)	<b>81.053</b>	<b>70.230</b>	<b>71.562</b>	<b>63.530</b>

# 1.4 CASH FLOW STATEMENT FIGURES OF THE YEAR (annual consolidated and non-consolidated) Amounts expressed in thousands Euros

	GROUP		COMPANY	
	01/01- 31/12/07	01/01- 31/12/06	01/01- 31/12/07	01/01- 31/12/06
<b><u>Operating activities</u></b>				
Earnings before taxes	16.942	15.050	13.343	11.087
Plus / minus adjustments for:				
Depreciation	1.726	1.446	1.343	1.107
Provisions	(15)	418	(99)	330
Exchange Rate differences	184	(177)	-	-
Results (revenues, expenses, profits and losses) of investing activity	471	(586)	270	(520)
Charging interests and subsequent expenses	1.271	690	1.168	613
Plus/ minus adjustments for alterations in operating capital accounts or related with operating activities:				
Decrease / (increase) of inventories	(4.719)	(3.552)	(3.915)	(1.342)
Decrease / (increase) of receivables	(12.811)	(11.519)	(11.702)	(9.184)
(Decrease) / increase of liabilities (except for banks)	3.209	2.963	2.861	1.217
Minus:				
Charging interests and subsequent expenses given	(1.065)	(586)	(977)	(512)
Taxes given	(2.947)	(4.838)	(1.910)	(4.323)
<i>Total inflows / (outflows) from operating activities (a)</i>	<i>2.246</i>	<i>(691)</i>	<i>382</i>	<i>(1.527)</i>
<b><u>Investing activities</u></b>				
Acquisition of subsidiaries, relative companies, joint ventures and other investments	18	357	(425)	241
Purchase of tangible and intangible Fixed Assets	(7.001)	(3.217)	(4.559)	(3.025)
Dividends received	(49)	380	207	380
<i>Total inflows / (outflows) from investing activities (b)</i>	<i>(7.032)</i>	<i>(2.480)</i>	<i>(4.777)</i>	<i>(2.404)</i>
<b><u>Financing activities</u></b>				
Collections from share capital increase	75	64	-	-
Collections from issued / received loans	11.144	5.936	10.544	5.936
Payment of loans	(1)	(1)	-	-
Dividends paid	(4.018)	(3.361)	(3.757)	(3.179)
<i>Total inflows / (outflows) from financing activities (c)</i>	<i>7.200</i>	<i>2.638</i>	<i>6.787</i>	<i>2.757</i>
<b>Net increase / (decrease) in cash and cash equivalents of the year (a)+(b)+(c)</b>	<b>2.414</b>	<b>(533)</b>	<b>2.392</b>	<b>(1.174)</b>
<b>Cash and cash equivalents in the beginning of the period</b>	<b>3.553</b>	<b>4.086</b>	<b>2.141</b>	<b>3.315</b>
<b>Cash and cash equivalents in the end of the period</b>	<b>5.967</b>	<b>3.553</b>	<b>4.533</b>	<b>2.141</b>

## ADDITIONAL DATA AND INFORMATION:

1. The Companies of the Group, with their addresses and participation percentages that are included in consolidated Financial Statements are as follows:

### Total consolidation method:

Company	Head Offices	Participation	Unaudited Years.
KLEEMANN HELLAS S.A.	Ind. Area of Kilkis, Greece	Parent	2005- 2007
KLEFER S.A.	Ind. Area of Kilkis, Greece	50%	2005- 2007
KLEEMANN ASANSOR S.A.	Istanbul, Turkey	70%	2003- 2007
KLEEMANN LIFTOVI D.o.o	Belgrade, Serbia	60%	2005- 2007
KLEEMANN LIFT RO S.R.L.	Bucharest, Romania	70%	2007
MODA CABINA S.A.	Ind. Area of Kilkis, Greece	85%	2007

2. The Company MODA CABINA S.A. is included in the consolidated financial statements for the first time in this current year. It was incorporated on 18 April 2007.

3. There are no encumbrances in the fixed assets of both the Parent Company and the Subsidiaries that are included in the above consolidation.

4. There are neither any judicial or arbitral differences of the Company, nor any decisions of judicial or arbitral authorities to cause any significant consequence on the financial status of the Company.

5. Number of employed personnel, in the end of the current year, was 797 persons (2006: 631 persons) for the Company and 990 persons (2005: 758 persons) for the Group.

6. The amounts of sales and purchases of goods and services, from and to affiliated parties, as well as the amounts of receivables and liabilities balances, in the end of the current year, which have aroused from transaction with affiliated parties, as these are defined by IAS 24, come up to:

	<u>Group</u>	<u>Company</u>
a) Sales of goods and services	6.780	9.968
b) Purchases of goods and services	4.571	10.571
c) Receivables	1.694	3.683
d) Liabilities	584	955
e) Transactions and rewards of highest officials and B.o.D. members	1.817	1.369
f) Receivables from highest officials and B.o.D. members	4	4
g) Liabilities to highest officials and B.o.D. members	7	-

7. Earnings per share, are calculated, by dividing net profit, attributable to parent company shareholders, with the weighted average of outstanding shares.

8. Some funds of the year 2006 were reclassified for reasons of presentation (note 2(d) of annual financial statements).

9. Income taxes that are included in income statement figures are analyzed below: (amounts in euros).

	<u>GROUP</u>		<u>COMPANY</u>	
<i>Amounts in euros</i>	<u>1.1-31.12.07</u>	<u>1.1-31.12.06</u>	<u>1.1-31.12.07</u>	<u>1.1-31.12.06</u>
Income tax of the period	3.346.511	3.109.13	2.413.101	2.305.634
Deferred tax of the period	253.279	(225.170)	214.241	(702.669)

10. Tax obligations of the Company and the Subsidiaries are not audited by tax authorities, for some years. Therefore, they have not been finalized for these years.

Ind. Area of Stavrochori, Kilkis 21 March 2008

PRESIDENT OF B.o.D

MANAGING DIRECTOR

GENERAL MANAGER

FINANCIAL MANAGER

NIKOLAOS K. KOUKOUNTZOS  
ID No: AB 454713

MENELAOS K. KOUKOUNTZOS  
AB 454710

KONSTANTINOS N. KOUKOUNTZOS  
AAT:AE 171629

CHRISTOS N. PETRIDES  
1<sup>st</sup> CLASS LICENSE: 20384